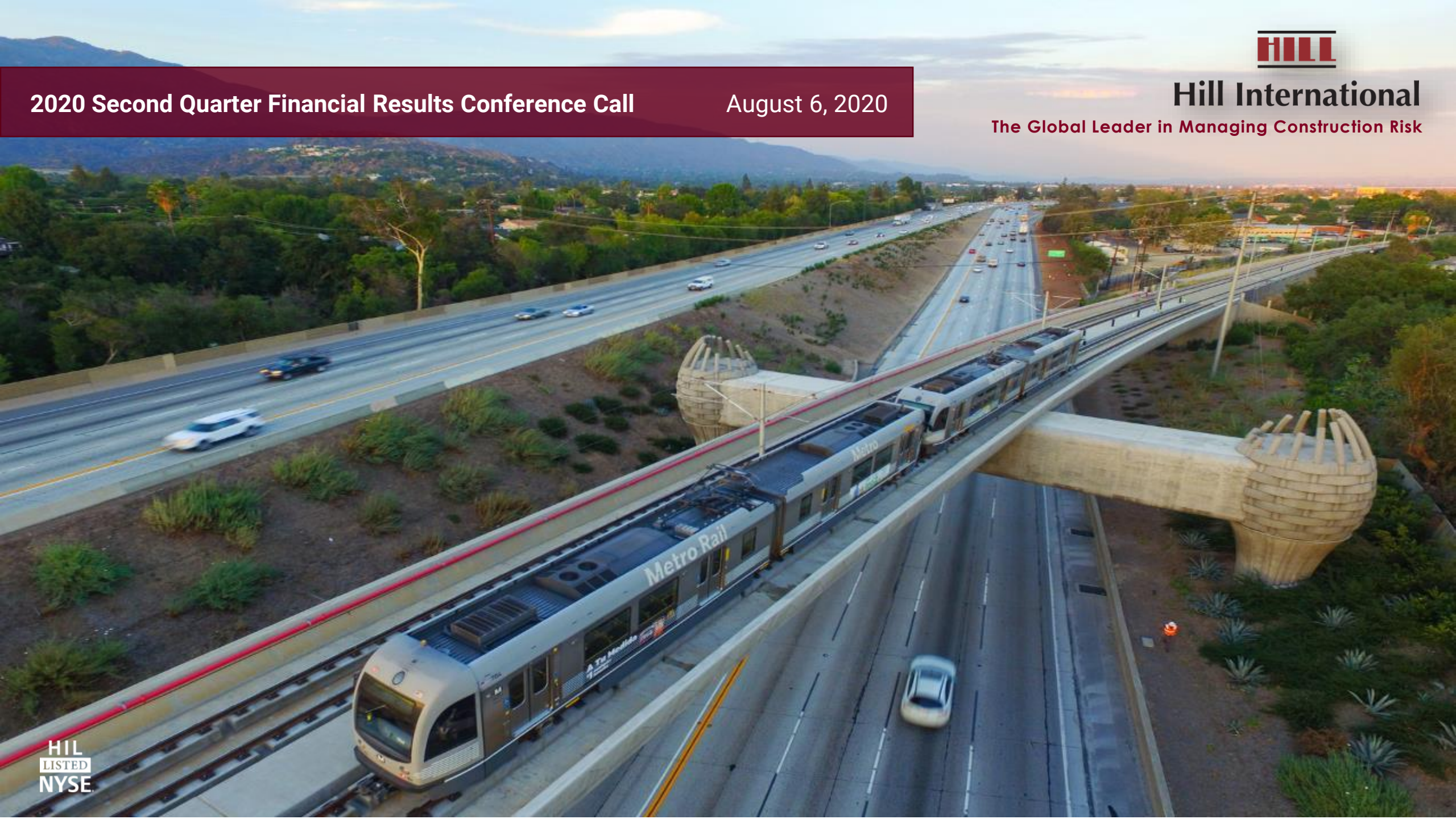


2020 Second Quarter Financial Results Conference Call August 6, 2020



Hill International

The Global Leader in Managing Construction Risk



HIL
LISTED
NYSE

Forward Looking Statements



Hill International

Certain statements contained herein may be considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and it is the intent of Hill International, Inc. referred to throughout as "Hill" the "Company", "we", "us" and "our" that any such statements be protected by the safe harbor created thereby. Except for historical information, the matters set forth herein including, but not limited to, any statements of belief or intent, any statements concerning our plans, strategies, and objectives for future operations; and any statements regarding our intent to file late periodic reports or relisting on a national securities exchange, are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and assumptions and are subject to certain risks and uncertainties. Although we believe that the expectations, estimates, and assumptions reflected in our forward-looking statements are reasonable, actual results could differ materially from those projected or assumed in any of our forward-looking statements. Important factors that could cause our actual results to differ materially from estimates or projections contained in our forward-looking statements are set forth in the Risk Factors section and elsewhere in the reports we have filed with the Securities and Exchange Commission, including the preparation of and the audit or review, as applicable, of filings may take longer than currently anticipated. We do not intend, and undertake no obligation, to update any forward-looking statement.

NON-GAAP MEASURES

The following measures below are not measures of financial performance under U.S. generally accepted accounting principles ("GAAP") and should be considered in addition to and not as a substitute for, or superior to, the related measure of performance prepared in accordance with GAAP.

Backlog

Backlog represents the Company's estimate of the amount of uncompleted projects under contract and awards in-hand that are expected to be recognized as CFR in future periods as a component of total revenue. Hill's backlog is based upon the binding nature of the underlying contract, commitment or letter of intent, and other factors, including the economic, financial and regulatory viability of the project and the likelihood of the contract being extended, renewed or canceled. The company has added additional controls on the booking rules to reflect more accurate actual backlog at any period. Although backlog reflects business that the Company considers to be firm, cancellations or scope adjustments may occur. It is an important indicator of future performance and is used by the Company in planning Hill's operational needs. Backlog is not a measure defined in GAAP and the Company's methodology for determining backlog may not be comparable to the methodology used by other companies in determining their backlog.

Adjusted Operating Profit (Loss)

Adjusted operating profit (loss) is operating profit (loss), adjusted to exclude non-cash items including unrealized foreign currency exchange losses (gains), share-based compensation and the write-off of leasehold improvements previously included in property and equipment on the Company's consolidated balance sheets. The Company believes that adjusted operating profit (loss) is useful to investors and other external users of Hill's financial statements as a measure of a company's core ongoing operations, without regard to non-cash activity.

EBITDA & Adjusted EBITDA

Earnings before interest, taxes, depreciation and amortization ("EBITDA"), in addition to operating profit, net income, and other GAAP measures, is a useful indicator of Hill's financial and operating performance and its ability to generate cash flow from operations that are available for taxes and capital expenditures. Investors should recognize that EBITDA might not be comparable to similarly titled measures of other companies. The Company believes that EBITDA is useful to investors and other external users of Hill's financial statements in evaluating its operating performance because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, and depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, capital structure and the method by which assets were acquired.

Adjusted EBITDA is EBITDA, adjusted to exclude the impact of certain items, including non-recurring, one-time costs (as presented in the table below) and non-cash items such as unrealized foreign currency exchange losses (benefit) and share-based compensation expense.

Adjusted Net Income (Loss) Attributable to Hill

Adjusted net income (loss) attributable to Hill is net income (loss) attributable to Hill, adjusted to exclude non-cash items including unrealized foreign currency exchange losses (gains), share-based compensation and the write-off of leasehold improvements previously included in property and equipment on the Company's consolidated balance sheets. The Company believes that adjusted net income (loss) attributable to Hill is useful to investors and other external users of Hill's financial statements as a measure of a company's operating performance, without regard to non-cash activity.

Free Cash Flow

Free cash flow, a non-GAAP measure, includes net cash provided by (used in) continuing operations, less purchases of property and equipment. Free cash flow is a useful indicator that provides additional perspective on Hill's ability to generate cash that is available to the Company for taxes and other corporate purposes. Investors should recognize that free cash flow might not be comparable to similarly-titled measures of other companies. This measure should be considered in addition to, and not as a substitute for or superior to, any measure of performance prepared in accordance with GAAP.

Q2 2020 Overview

- Recovering from COVID-induced challenges earlier in the year; improvement across several financial metrics compared to Q1 2020
- Benefitting from Low-risk *Professional Services* model combined with disciplined project execution
- Diverse geographic, end market, and client exposure allowing us to quickly adapt to changing market environments
- Approximately \$70 M of new awards

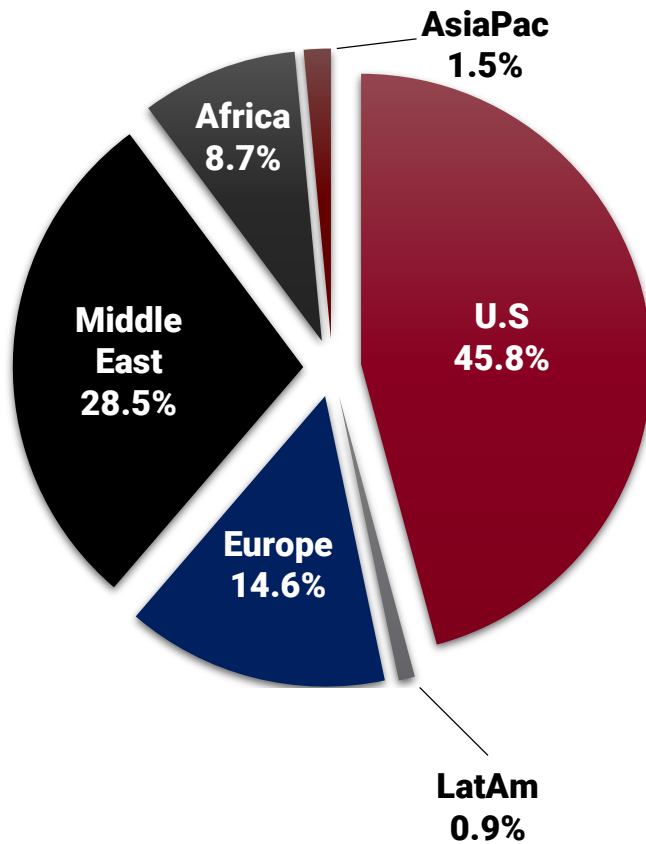
CFR	SG&A	Adjusted EBITDA *
\$75.8 M	\$26.9 M	\$5.3 M
Free Cash Flow *		Total Liquidity
\$6.2 M		\$27.8 M

* non-GAAP measure

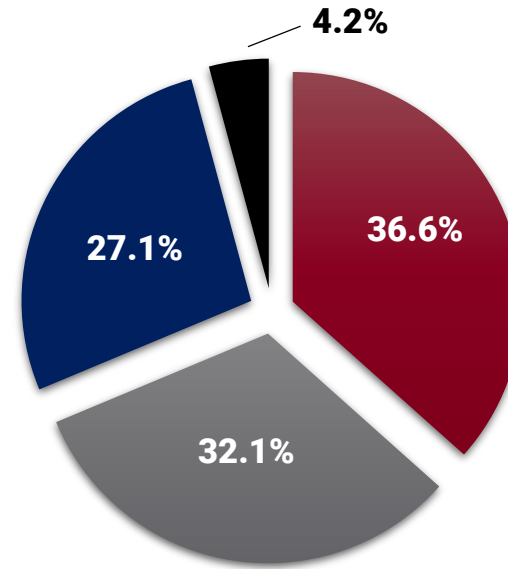
Diverse and Low Risk Revenue Profile

Three Months Ended June 30, 2020

CFR by Geography

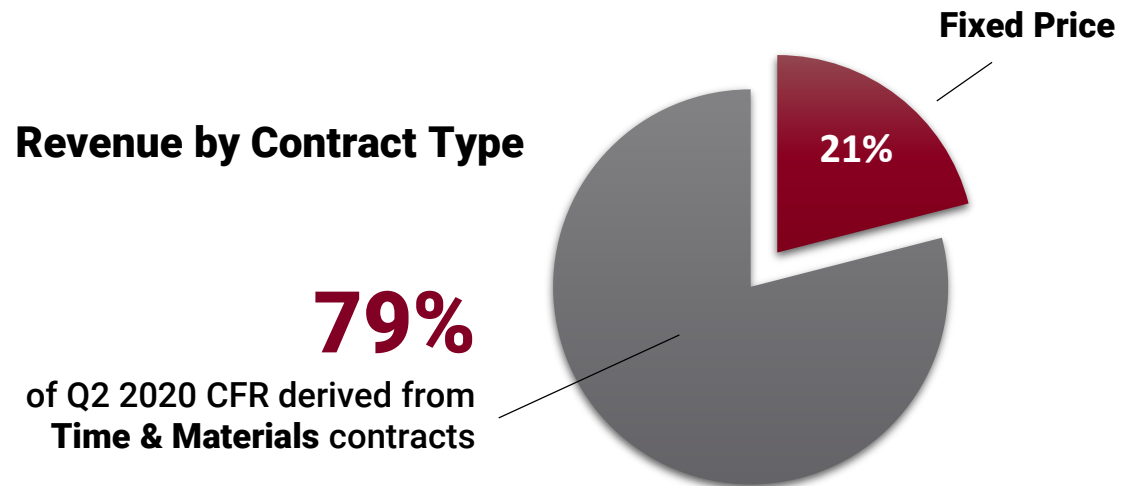


Revenue by Client Type



- Private Sector
- US State/Regional/ Local Government
- Foreign Government
- US Federal Government

Revenue by Contract Type



Infrastructure Opportunity (\$ in MMs)

- Well-positioned to capture COVID-19 related global infrastructure investments
- ~ \$2 trillion underinvestment in U.S. infrastructure (2016 -2025)*
- Chronic underinvestment impacts reliability, public safety and disaster recovery efforts

RECENT WINS



Fraport Greece 14 Airports

Project management support and on-call technical support services.

Upgrade, maintenance, management, and operation.



Central Florida Expressway Authority

Construction management consulting services.

Multi-project construction program.



U.S. Federal Transit Administration

Project management oversight on major transit capital projects nationwide.



Spokane Transit Authority City Line Project

Construction management services.

* <https://transportationtodaynews.com/news/17049-u-s-infrastructure-needs-exceed-2-trillion-american-society-of-civil-engineers-says/>

Facilities Management Opportunity

- Introduced in 2016; a renewed focus for 2020
- Recurring revenue business model via use of subcontractors extends project relationship to long-term operations
- Opportunities in all markets in which Hill currently conducts business
- Multiple solutions based on facility complexity, purpose, client requirements, installed equipment, and budget
- Average contract duration = 3 years



Abu Dhabi National Oil Company (ADNOC)

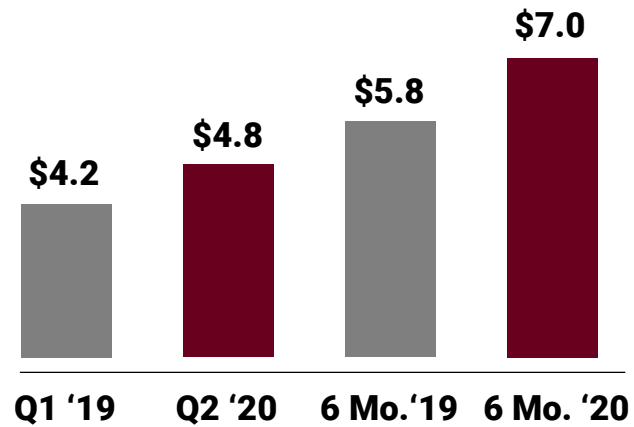
Statement of Operations Summary

(\$ in Thousands)

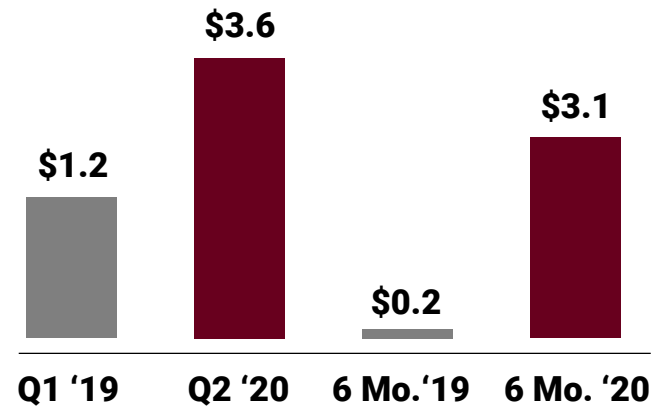
	Q2 2020	Q2 2019	6 Mos. 2020	6 Mos. 2019
Consulting fee revenue	\$75,760	\$77,035	\$152,910	\$156,035
Total revenue	\$94,449	\$98,257	\$187,757	\$196,940
Gross profit	\$29,417	\$31,302	\$57,677	\$62,738
Selling, general and administrative expenses	\$26,857	\$27,407	\$54,955	\$58,744
Operating profit (loss)	\$3,309	\$4,604	\$(556)	\$5,143
Other loss, net	\$(3,847)	-	\$(3,502)	-
(Loss) earnings before income taxes	\$(1,834)	\$3,193	\$(6,653)	\$2,220
Net (loss) earnings attributable to Hill Int'l., Inc.	\$(1,954)	\$1,617	\$(8,535)	\$(518)

Financial Overview (\$ in MMs)

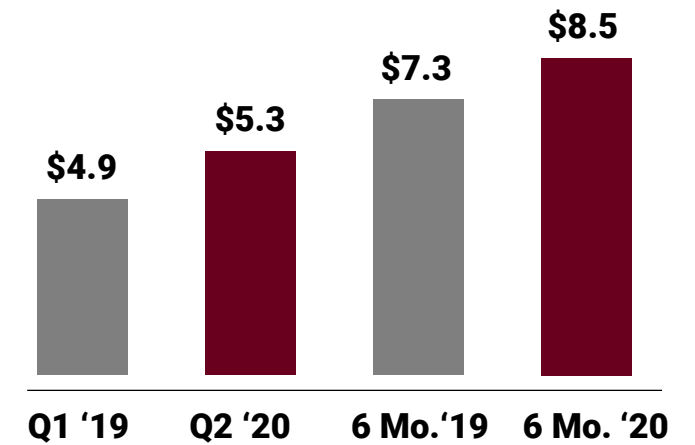
Adjusted Operating Profit *



Adjusted Net Income *



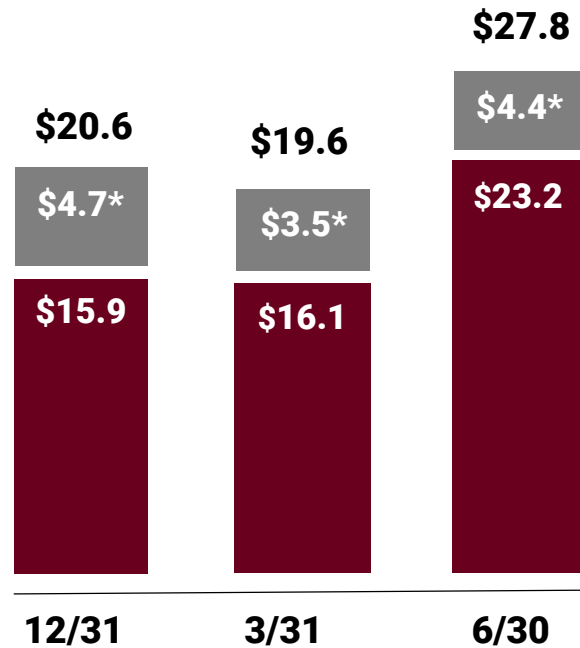
Adjusted EBITDA *



* Non-GAAP measure; see reconciliation on slide 14

Liquidity Metrics (\$ in MMs)

Total Cash



* Restricted Cash

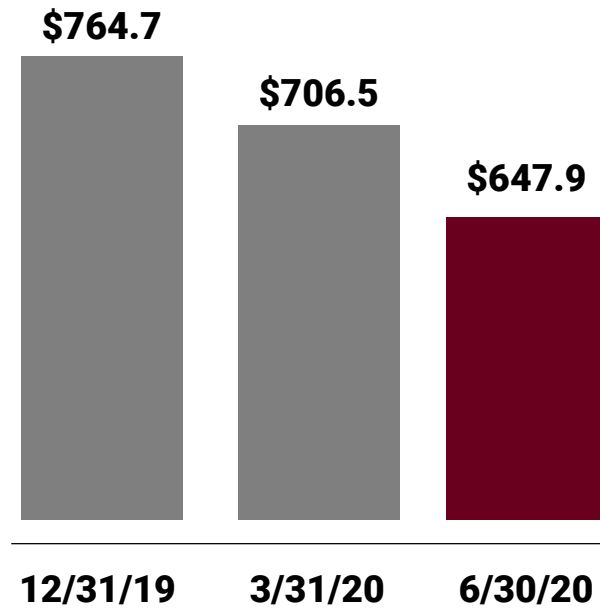
Free Cash Flow**



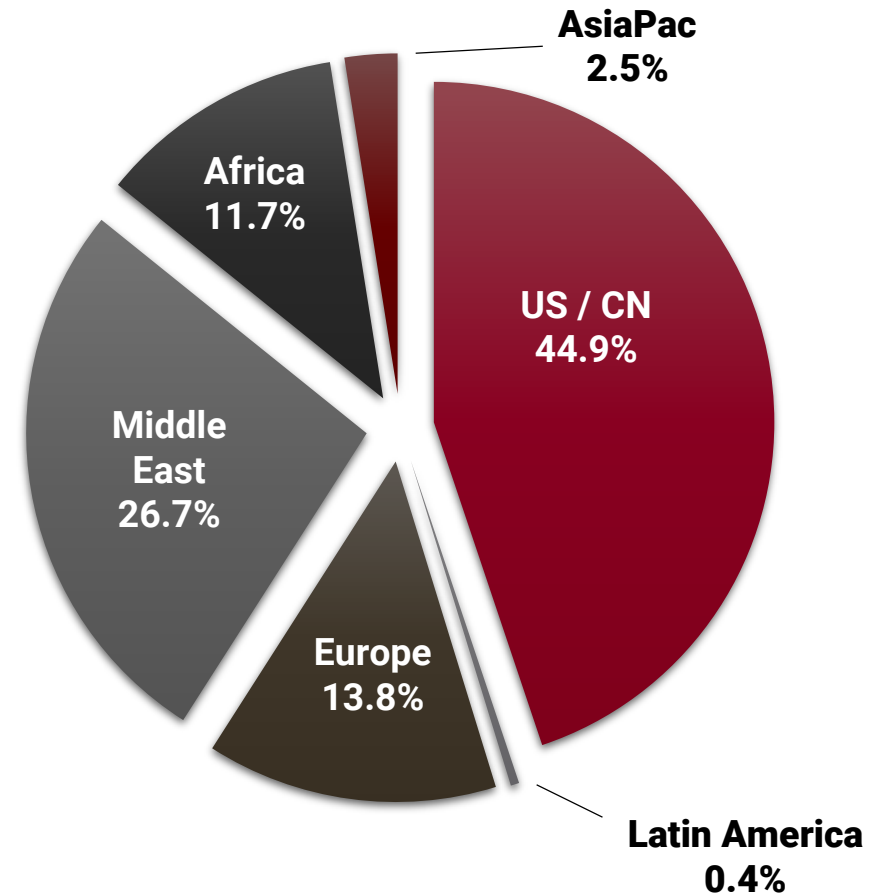
** Non-GAAP measure; see reconciliation on slide 14

Total Backlog (\$ in MMs)

Total Backlog



**Backlog by Geography
6/30/20**



2020 Outlook

- Restructuring and other issues cured; renewed focus on growth and profitability
- Well-positioned to participate in global construction recovery, including U.S. infrastructure projects
- Burgeoning facilities management business offers attractive growth and margin opportunities
- Corporate cost base should allow us to generate significant profitability with higher CFR, while helping to mitigate impact of future industry “black swan” events and business cycles
- Strong financial position, with a focus debt management and cash flow generation

CFR

\$300 - \$310 M

Gross Margin

38% - 39%

S,G & A

\$110 M

Adjusted EBITDA

\$16 - \$20 M



Appendix

Reconciliation Tables

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Operating profit (loss)	\$ 3,309	\$ 4,604	\$ (556)	\$ 5,143
<i>Adjustments to operating profit (loss)</i>				
Share-based compensation	802	801	1,201	1,042
Unrealized foreign currency exchange loss (benefit)	56	(147)	4,159	(499)
Write-off of leasehold improvement ⁽¹⁾	—	—	1,582	—
Non-recurring activity ⁽²⁾	636	(1,072)	636	146
Adjusted operating profit	\$ 4,803	\$ 4,186	\$ 7,022	\$ 5,832
Net (loss) earnings	(1,936)	1,700	(8,358)	(368)
Less: net earnings - noncontrolling interests	18	83	177	150
Net (loss) earnings attributable to Hill International, Inc.	\$ (1,954)	\$ 1,617	\$ (8,535)	\$ (518)
<i>Adjustments to net (loss) earnings attributable to Hill International, Inc.</i>				
Interest and related financing fees, net	1,296	1,411	2,595	2,923
Income tax expense	102	1,493	1,705	2,588
Depreciation and amortization expense ⁽¹⁾	251	794	2,675	1,585
EBITDA	(305)	5,315	(1,560)	6,578
<i>Adjustments to EBITDA:</i>				
Share-based compensation	802	801	1,201	1,042
Unrealized foreign currency exchange loss (benefit)	56	(147)	4,159	(499)
Brazil charge	4,064	—	4,064	—
Non-recurring activity ⁽²⁾	636	(1,072)	636	146
Adjusted EBITDA	\$ 5,253	\$ 4,897	\$ 8,500	\$ 7,267
Net (loss) earnings attributable to Hill International, Inc.	\$ (1,954)	\$ 1,617	\$ (8,535)	\$ (518)
<i>Adjustments to net (loss) earnings attributable to Hill International, Inc.</i>				
Share-based compensation	802	801	1,201	1,042
Unrealized foreign currency exchange loss (benefit)	56	(147)	4,159	(499)
Write-off of leasehold improvement ⁽¹⁾	—	—	1,582	—
Brazil charge	4,064	—	4,064	—
Non-recurring activity ⁽²⁾	636	(1,072)	636	146
Adjusted net income	\$ 3,604	\$ 1,199	\$ 3,107	\$ 171

(1) The write-off of leasehold improvements that was incurred during the quarter ended March 31, 2020 as a result of the sublease of the Company's corporate headquarters as part of its cost reduction initiatives was included in depreciation and amortization expense and is reflected in SG&A in the Company's consolidated statements of operations.

(2) Non-recurring activity includes costs incurred/(recovered) from the Company's Profit Improvement Plan during Q2 2019 and the settlement of Hill's employer tax liability under its former subsidiary recognized during Q2 2020, which are both reflected in SG&A within the Company's consolidated statements of operations.