

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2008**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 001-33961**

**HILL INTERNATIONAL, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**20-0953973**  
(I.R.S. Employer  
Identification No.)

**303 Lippincott Centre, Marlton, NJ**  
(Address of principal executive offices)

**08053**  
(Zip Code)

**Registrant's telephone number, including area code: (856) 810-6200**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. Yes  No

There were 41,032,649 shares of the Registrant's Common Stock outstanding at November 3, 2008.

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CONSOLIDATED BALANCE SHEETS  
(In thousands, except share and per share data)**

	<u>September 30, 2008</u> (unaudited)	<u>December 31, 2007</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 26,241	\$ 66,128
Cash—restricted	3,210	3,749
Accounts receivable, less allowance for doubtful accounts of \$4,743 and \$5,143	108,785	83,151
Accounts receivable—affiliate	3,264	3,394
Prepaid expenses and other current assets	8,451	4,961
Income taxes receivable	593	550
Deferred tax asset	966	495
Total current assets	<u>151,510</u>	<u>162,428</u>
Property and equipment, net	12,077	6,463
Cash—restricted, net of current portion	996	1,308
Retainage receivable, less allowance for doubtful accounts of \$38 and \$38	1,325	820
Acquired intangibles, net	22,240	10,228
Goodwill	44,561	21,587
Investment in affiliates	5,381	1,480
Other assets	6,774	2,885
Total assets	<u>\$ 244,864</u>	<u>\$ 207,199</u>
<b>Liabilities and Stockholders' Equity</b>		
Due to bank	\$ 68	\$ 942
Current maturities of notes payable	1,424	1,625
Current maturities of capital lease obligations	21	141
Accounts payable and accrued expenses	44,091	43,128
Income taxes payable	2,840	4,377
Other current liabilities	17,831	9,435
Total current liabilities	<u>66,275</u>	<u>59,648</u>
Notes payable, net of current maturities	6,125	574
Capital lease obligations, net of current maturities	44	30
Retainage payable	1,181	815
Deferred tax liabilities	5,133	1,877
Deferred revenue	9,383	10,924
Other liabilities	4,464	4,701
Total liabilities	<u>92,605</u>	<u>78,569</u>
Minority interest	3,411	259
Commitments and contingencies (Notes 17 and 18)		
Stockholders' equity:		
Preferred stock, \$.0001 par value; 1,000,000 shares authorized, none issued	—	—
Common stock, \$.0001 par value; 75,000,000 shares authorized, 41,617,616 shares and 38,953,111 shares issued at September 30, 2008 and December 31, 2007, respectively	4	4
Additional paid-in capital	112,878	106,481
Retained earnings	44,104	28,306
Accumulated other comprehensive earnings	(4,811)	257
	<u>152,175</u>	<u>135,048</u>
Less treasury stock of 599,282 shares, at cost	(3,327)	(3,327)
Less stock held in escrow of 755,160 shares at December 31, 2007	—	(3,350)
Total stockholders' equity	<u>148,848</u>	<u>128,371</u>
Total liabilities and stockholders' equity	<u>\$ 244,864</u>	<u>\$ 207,199</u>

See accompanying notes to consolidated financial statements.

**HILL INTERNATIONAL, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EARNINGS**  
**(In thousands, except per share data)**  
**(Unaudited)**

	Three Months Ended		Nine Months Ended	
	September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
Consulting fee revenue	\$ 87,274	\$ 51,464	\$ 238,702	\$ 144,450
Reimbursable expenses	10,826	20,713	37,171	59,602
Total revenue	<u>98,100</u>	<u>72,177</u>	<u>275,873</u>	<u>204,052</u>
Cost of services	48,982	26,867	131,318	76,386
Reimbursable expenses	10,826	20,713	37,171	59,602
Total direct expenses	<u>59,808</u>	<u>47,580</u>	<u>168,489</u>	<u>135,988</u>
Gross profit	38,292	24,597	107,384	68,064
Selling, general and administrative expenses	32,609	20,335	91,953	56,875
Equity in earnings of affiliates	(1,563)	(875)	(2,994)	(1,430)
Operating profit	7,246	5,137	18,425	12,619
Minority interest in income of subsidiaries	178	61	846	176
Interest expense (income), net	32	217	(317)	717
Earnings before provision for income taxes	7,036	4,859	17,896	11,726
Provision for income taxes	1,829	1,059	2,098	2,659
Net earnings	<u>\$ 5,207</u>	<u>\$ 3,800</u>	<u>\$ 15,798</u>	<u>\$ 9,067</u>
Basic earnings per common share	<u>\$ 0.13</u>	<u>\$ 0.15</u>	<u>\$ 0.39</u>	<u>\$ 0.36</u>
Basic weighted average common shares outstanding	40,997	25,259	40,866	24,849
Diluted earnings per common share	<u>\$ 0.13</u>	<u>\$ 0.13</u>	<u>\$ 0.38</u>	<u>\$ 0.31</u>
Diluted weighted average common shares outstanding	<u>41,472</u>	<u>29,602</u>	<u>41,282</u>	<u>29,202</u>

See accompanying notes to consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(In thousands)**  
**(Unaudited)**

	Nine Months Ended	
	September 30, 2008	September 30, 2007
Cash flows from operating activities:		
Net earnings	\$ 15,798	\$ 9,067
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	4,248	2,869
Equity in earnings of affiliates	(2,994)	(1,430)
Minority interest in income of subsidiaries	905	123
Provision for bad debts	830	1,497
Deferred tax provision	1,744	(33)
Stock based compensation	1,932	318
Stock issued to Board of Directors	219	70
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable	(12,974)	(14,283)
Accounts receivable—affiliate	130	(1,364)
Prepaid expenses and other current assets	(2,220)	(1,455)
Income taxes receivable	(44)	—
Retainage receivable	(505)	28
Other assets	(3,466)	(58)
Accounts payable and accrued expenses	(1,119)	1,791
Income taxes payable	(2,569)	723
Deferred revenue	(1,735)	6,017
Other current liabilities	3,600	2,214
Retainage payable	367	315
Other liabilities	(14)	(304)
Net cash flow provided by operating activities	<u>2,133</u>	<u>6,105</u>
Cash flows from investing activities:		
Purchase of businesses, net of cash acquired	(41,270)	(8,552)
Contributions to affiliate	—	(6)
Distributions from affiliate	1,700	528
Restricted cash	—	3,350
Purchase of minority interest in Knowles	—	(62)
Payments for purchase of property and equipment	(6,288)	(2,318)
Net cash flow used in investing activities	<u>(45,858)</u>	<u>(7,060)</u>
Cash flows from financing activities:		
Due to bank	(873)	380
Payments on notes payable	(758)	(878)
Net borrowings (payments) on revolving loan	5,270	(2,811)
Dividends paid to subsidiaries' minority stockholders	—	(166)
Proceeds from exercise of stock options and warrants	560	5,882
Payments on capital lease obligations	(88)	(199)
Net cash flow provided by financing activities	<u>4,111</u>	<u>2,208</u>
Effect of exchange rate changes on cash	<u>(273)</u>	<u>726</u>
Net (decrease) increase in cash and cash equivalents	(39,887)	1,979
Cash and cash equivalents—beginning of period	66,128	11,219
Cash and cash equivalents—end of period	<u>\$ 26,241</u>	<u>\$ 13,198</u>

See accompanying notes to consolidated financial statements.

**HILL INTERNATIONAL, INC. AND SUBSIDIARIES**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**Note 1 – The Company**

Hill International, Inc. (“Hill” or the “Company”) is a construction consulting firm headquartered in Marlton, New Jersey that provides both fee-based project management and construction claims consulting services to clients worldwide. Hill’s clients include the U.S. federal government, U.S. state and local governments, foreign governments, and the private sector. Hill’s business was established in 1976 as a closely held corporation. On September 28, 2006, the closely held Hill (“Old Hill”) merged with and into Arpeggio Acquisition Corp. (“Arpeggio”), a specified purpose acquisition company, at which time Arpeggio changed its name to “Hill International, Inc.” The Company is organized into two key operating divisions: the Project Management Group and the Construction Claims Group.

**Note 2 – Basis of Presentation**

The accompanying unaudited interim consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States and the interim financial statement rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, these statements include all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the consolidated financial statements. The consolidated financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2007.

The consolidated financial statements include the accounts of Hill and its wholly- and majority-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The interim operating results are not necessarily indicative of the results for a full year.

**Note 3 – Acquisitions**

***PCI Group, LLC***

On July 31, 2008, Hill purchased PCI Group, LLC (“PCI”), a firm that provides scheduling, construction claims, project management support, and software sales and support services throughout the western United States. PCI, which has about 40 employees, is based in Las Vegas and has additional offices in Phoenix, Sacramento, Seattle and Dallas.

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The purchase price was \$6,400,000 consisting of \$4,100,000 in cash plus shares of the Company's common stock valued at \$2,300,000. At closing, 82,436 shares of the Company's common stock, representing \$1,300,000 based on the closing price of the Company's common stock on July 28, 2008, were issued to the sellers. The remaining \$1,000,000 is contingent consideration and is being withheld for a period of not less than one year as a reserve against indemnification claims. On July 31, 2009, Hill will pay to the sellers the difference, if any, between \$1,000,000 and the amount of any unresolved indemnification claims in shares of Hill common stock valued at the closing price of such shares on July 28, 2008. When all such claims have been resolved, Hill will pay the balance, if any, between the unpaid contingent consideration balance and the amount of all resolved indemnification claims in shares of Hill common stock valued at the closing price of such shares on July 28, 2008. The maximum number of shares issuable for the contingent consideration is 63,412 shares. These shares are not currently outstanding, however, they have been included in the computation of earnings per share for the three- and nine-month periods ended September 30, 2008. The Company has included the contingent consideration of \$1,000,000 in other current liabilities in the consolidated balance sheet at September 30, 2008.

The acquisition was accounted for under the purchase method of accounting and accordingly, the results of operations and cash flows of PCI have been included in the accompanying consolidated financial statements for the period subsequent to the acquisition date. At September 30, 2008, the total purchase price, including the contingent consideration of \$1,000,000 and acquisition expenses of \$22,000, was \$6,422,000. The following table summarizes the allocation (which is preliminary and subject to change) of the purchase price based on the estimated fair value of the assets acquired and liabilities assumed as of the acquisition date (in thousands):

Cash	\$ (31)
Other current assets	1,080
Fixed assets	84
Acquired intangibles	2,948
Goodwill	<u>3,771</u>
Total assets acquired	7,852
Current liabilities assumed	(251)
Deferred taxes	<u>(1,179)</u>
Net assets acquired	<u>\$ 6,422</u>

### ***Euromost Polska Sp. z o.o***

On May 27, 2008, Hill International S.A., the Company's wholly-owned subsidiary, acquired all of the outstanding capital stock of Euromost Polska Sp. z o.o ("Euromost"), a Warsaw-headquartered firm with about 130 employees that provides project management and other construction consulting services throughout Poland. Euromost also has offices in Krakow, Wroclaw and Gdynia. The consideration paid by Hill International S.A. consisted of cash amounting to €10,850,000 (\$17,063,000 at the exchange rate at the date of

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acquisition) and a non-interest bearing note amounting to €500,000 (\$786,000) payable on June 17, 2009. The note is subject to reduction to satisfy any of the sellers' indemnification obligations. The sellers may receive additional consideration of up to €5,350,000 (\$8,413,000) under an earn-out arrangement payable at the rate of €2,775,000 (\$4,364,000) in 2009 and €2,575,000 (\$4,049,000) in 2010 based on the future financial performance of Euromost for the years ending December 31, 2008 and 2009, respectively.

The acquisition was accounted for under the purchase method of accounting and accordingly, the results of operations and cash flows of Euromost have been included in the accompanying consolidated financial statements for periods subsequent to the acquisition date. At September 30, 2008, the total purchase price, including acquisition expenses of \$528,000, was \$18,377,000. The Company is in the process of obtaining a detailed valuation of the assets acquired and liabilities assumed and, therefore, the allocation of the purchase price and the valuation of the assets and liabilities are subject to refinement. The following table summarizes the allocation (which is preliminary and subject to change) of the purchase price based on the estimated fair value of the assets acquired and liabilities assumed as of the acquisition date (in thousands):

Cash	\$ 1,668
Other current assets	2,754
Fixed assets	179
Acquired intangibles	8,305
Goodwill	<u>8,333</u>
Total assets acquired	21,239
Current liabilities assumed	(1,274)
Deferred taxes	<u>(1,588)</u>
Net assets acquired	<u>\$18,377</u>

### ***Gerens Management Group, S.A.***

On February 15, 2008, Hill International S.A., the Company's wholly-owned subsidiary, acquired 60% of the outstanding capital stock of Gerens Management Group, S.A. ("Gerens"), a Spanish-headquartered firm that provides project management services on major construction projects throughout Spain as well as in Western Europe and Latin America. The consideration paid by Hill International S.A. was €10,800,000 (\$15,981,000 at the exchange rate at the date of acquisition) in cash. The remaining minority stockholders of Gerens, who own 40% of the company, consist of Gerens' Managing Director as well as a group of major Spanish savings banks. Gerens, which has about 250 employees, immediately changed its name to Gerens Hill International, S.A. following the acquisition.

Gerens is headquartered in Madrid, Spain and has additional offices in Barcelona, Spain and Cancun, Mexico. The company has managed the construction of major projects in various sectors, including residential, commercial, healthcare, retail and leisure, infrastructure, and hotels and resorts. Gerens brings together extensive knowledge of the Spanish market and worldwide experience in the management and control of complex design and construction processes offering their clients project management and independent technical consultancy services.

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In connection with the acquisition, Gerens' shareholders, including Hill International S.A., entered into an agreement whereby the minority shareholders have a right to compel Hill International S.A. to purchase any or all of their shares during the period from March 31, 2010 to March 31, 2020. Hill International S.A. also has the right to compel the minority shareholders to sell any or all of their shares during the period from March 31, 2011 to March 31, 2021. The purchase price for such shares shall be the greater of (a) €18,000,000 increased by the General Price Index (capped at 3.5% per annum) or (b) ten times the company's earnings before interest and income taxes for the prior fiscal year, multiplied by a percentage which the shares to be purchased bear to the total number of shares outstanding at the time of the purchase. Such amount may be increased by increases in equity subsequent to the acquisition date, and can be paid in cash or shares of our common stock at the option of the sellers.

The acquisition was accounted for under the purchase method of accounting and accordingly, the results of operations and cash flows of Gerens have been included in the accompanying consolidated financial statements for periods subsequent to the acquisition date. The total purchase price, including acquisition expenses of \$531,000, was \$16,531,000. The Company is in the process of obtaining a detailed valuation of the assets acquired and liabilities assumed and, therefore, the allocation of the purchase price and the valuation of the assets and liabilities are subject to refinement. The following table summarizes the allocation (which is preliminary and subject to change) of the purchase price based on the estimated fair value of the assets acquired and liabilities assumed as of the acquisition date (in thousands):

Cash	\$ 2,513
Other current assets	11,324
Furniture and equipment	1,110
Investment in affiliates	10,043
Other assets	482
Acquired intangibles	2,885
Goodwill	<u>11,001</u>
Total assets acquired	39,358
Current liabilities assumed	(11,577)
Deferred taxes	(1,228)
Long term liabilities	(7,440)
Minority interest	<u>(2,582)</u>
Net assets acquired	<u>\$ 16,531</u>

The following unaudited pro forma information assumes the above acquisitions had occurred on December 31, 2006. The pro forma information, as presented below, is not necessarily indicative of the results that would have been obtained had the Euromost, Gerens and PCI acquisitions occurred on that date, nor is it necessarily indicative of the Company's future results.

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<i>(in thousands)</i>	Three months ended	Three months ended
	September 30, 2008	September 30, 2007
Total revenue	\$ 98,626	\$ 84,222
Net earnings	\$ 5,155	\$ 4,133
Basic earnings per share	\$ 0.13	\$ 0.16
Diluted earnings per share	\$ 0.12	\$ 0.14

  

<i>(in thousands)</i>	Nine months ended	
	September 30, 2008	September 30, 2007
Total revenue	\$ 290,284	\$ 235,506
Net earnings	\$ 15,607	\$ 9,246
Basic earnings per share	\$ 0.38	\$ 0.37
Diluted earnings per share	\$ 0.38	\$ 0.32

The pro forma net income reflects adjustments for amortization of intangibles, stock-based compensation expense, interest charges and income taxes.

***John Shreeves Holdings Ltd.***

On January 4, 2008, Hill International (UK) Ltd., a wholly-owned subsidiary of the Company, acquired John Shreeves Holdings Ltd. and its operating subsidiary John Shreeves & Partners Ltd. (collectively "Shreeves"), a London-based firm that provides project management and cost consultancy services on primarily private-sector projects throughout the United Kingdom. The acquired business will continue to operate under the Shreeves brand name until its operations have been consolidated with Hill's. Total consideration amounted to £1,850,000 (\$3,700,000 at the exchange rate on the date of acquisition) consisting of a cash payment of £1,650,000 (\$3,300,000) on the date of closing and a cash payment of £200,000 (\$400,000) which was paid on July 3, 2008. The results of operations of Shreeves are not material to the consolidated results of operations of the Company.

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The following table summarizes the Company's comprehensive earnings:

<i>(in thousands)</i>	Three months ended		Nine months ended	
	September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
Net earnings	\$ 5,207	\$ 3,800	\$ 15,798	\$ 9,067
Foreign currency translation adjustment, net of tax	(6,485)	235	(5,068)	385
Comprehensive earnings	<u>\$ (1,278)</u>	<u>\$ 4,035</u>	<u>\$ 10,730</u>	<u>\$ 9,452</u>

**Note 5 – Accounts Receivable**

The components of accounts receivable are as follows:

<i>(in thousands)</i>	September 30, 2008	December 31, 2007
Billed	\$ 96,113	\$ 73,835
Retainage, current portion	4,607	3,399
Unbilled	12,808	11,060
	113,528	88,294
Allowance for doubtful accounts	(4,743)	(5,143)
	<u>\$ 108,785</u>	<u>\$ 83,151</u>

**Note 6 – Intangible Assets**

The following table summarizes the Company's acquired intangible assets as of September 30, 2008 and December 31, 2007:

<i>(in thousands)</i>	September 30, 2008		December 31, 2007	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Contract rights	\$ 7,701	\$ 2,890	\$ 2,505	\$ 2,274
Customer relationships	17,853	2,177	13,853	4,225
Trade names	2,192	448	618	263
Covenant not to compete	18	9	18	4
Total	<u>\$27,764</u>	<u>\$ 5,524</u>	<u>\$16,994</u>	<u>\$ 6,766</u>
Intangible assets, net	<u>\$22,240</u>		<u>\$10,228</u>	

Amortization expense related to intangible assets totaled \$737,000 and \$475,000 for the three months ended September 30, 2008 and September 30, 2007, respectively, and totaled \$1,967,000 and \$958,000 for the nine

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months ended September 30, 2008 and September 30, 2007, respectively. Estimated amortization expense based on our present intangible assets for the next five years:

<u>Year ending December 31,</u>	<u>Estimated amortization expense</u> <u>(in thousands)</u>
2008 (remaining 3 months)	\$ 970
2009	3,513
2010	3,376
2011	3,299
2012	2,445

### Note 7 – Goodwill

In accordance with Statement of Financial Accounting Standards (“SFAS”) No. 142, *Goodwill and Other Intangible Assets*, the Company performs its annual goodwill impairment testing, by reportable segment, in the third quarter, or more frequently if events or changes in circumstances indicate that goodwill may be impaired. Application of the goodwill impairment test requires significant judgments including estimation of future cash flows, which is dependent on internal forecasts, estimation of the long-term rate of growth for the businesses, the useful life over which cash flows will occur, and determination of the Company’s weighted average cost of capital. Changes in these estimates and assumptions could materially affect the determination of fair value and/or conclusions on goodwill impairment for each reporting unit.

The following table summarizes the changes in the Company’s carrying value of goodwill during 2008 (in thousands):

<u>Segment</u>	<u>Balance at December 31, 2007</u>	<u>Additions</u>	<u>Translation Adjustments</u>	<u>Balance at September 30, 2008</u>
Construction Claims	\$ 18,803	\$ —	\$ (1,851)	\$ 16,952
Project Management	2,784	25,804	(979)	27,609
Total	<u>\$ 21,587</u>	<u>\$25,804</u>	<u>\$ (2,830)</u>	<u>\$ 44,561</u>

### Note 8 – Accounts Payable and Accrued Expenses

Below are the components of accounts payable and accrued expenses:

<u>(in thousands)</u>	<u>September 30, 2008</u>	<u>December 31, 2007</u>
Accounts payable	\$ 16,245	\$ 16,909
Accrued payroll	17,250	12,920
Accrued subcontractor fees	3,485	6,084
Accrued legal and professional cost	3,366	4,601
Other accrued expenses	3,745	2,614
	<u>\$ 44,091</u>	<u>\$ 43,128</u>

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**Note 9 – Deferred Revenue**

In certain instances the Company may collect advance payments from clients for future services. As the services are performed these advance payments are recognized as revenue. Deferred revenue is classified as current or long term based on the anticipated life of the project. The following table summarizes deferred revenue:

	<u>September 30, 2008</u>	<u>December 31, 2007</u>
Current (included in the consolidated balance sheet in “Other current liabilities”)	\$ 10,606	\$ 2,954
Non-current	9,383	10,924
<b>Total</b>	<b><u>\$ 19,989</u></b>	<b><u>\$ 13,878</u></b>

**Note 10 – Notes Payable**

Outstanding debt obligations are as follows:

<i>(in thousands)</i>	<u>September 30, 2008</u>	<u>December 31, 2007</u>
Revolving credit loan payable to Bank of America up to \$35,000,000. The weighted average rate for all borrowings at September 30, 2008 was 5.0% (For more information see below and Note 19.)	\$ 6,000	\$ —
Note payable, due February 1, 2009, for the Pickavance acquisition with an original issue discount of \$231,000 at an imputed interest rate of 8.0%.	507	1,175
Revolving credit loan payable to Barclays Bank PLC up to £500,000 (\$901,000 and \$999,000 at September 30, 2008 and December 31, 2007, respectively), with interest at 2.00% plus LIBOR of 5.00% (or 7.00%) and 5.50% (or 7.50%) at September 30, 2008 and December 31, 2007, respectively, collateralized by cross guarantees of all United Kingdom companies. The loan has an expiration date of March 28, 2009.	119	735
Revolving credit loan payable to Egnatia Bank up to €1,000,000 (\$1,437,000 and \$1,473,000 at September 30, 2008 and December 31, 2007), with interest rates at 2.50% plus Egnatia Bank’s prime rate of 7.50% (or 10.0% at September 30, 2008 and December 31, 2007), collateralized by certain assets of the Company. The loan has an expiration date of April 30, 2009.	—	191
Note payable in connection with the Euromost acquisition, non-interest bearing, due June 17, 2009	718	—
Other notes payable	205	98
	<u>7,549</u>	<u>2,199</u>
Less current maturities	<u>1,424</u>	<u>1,625</u>
<b>Notes payable, net of current maturities</b>	<b><u>\$ 6,125</u></b>	<b><u>\$ 574</u></b>

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On September 30, 2008, the Company was a party to a loan and security agreement with Bank of America which provided for up to \$35,000,000 to be made available on a revolving basis (the "Credit Facility"). The Credit Facility provided for a letter of credit sub-facility of \$20,000,000. The Credit Facility was secured by substantially all of the Company's assets, including, without limitation, its accounts receivable, equipment, securities, financial assets and proceeds from the sale of the foregoing, as well as by a pledge of 66.67% of the outstanding capital stock of the following subsidiaries: Hill International S.A., Hill International (UK) Ltd., Hill International (Middle East) Ltd. and James R. Knowles (Holdings) Ltd.

The Credit Facility was for a term extending until January 1, 2011. The Credit Facility provided for LIBOR loans and prime rate loans, payable at margins above either Bank of America's prime rate or LIBOR based on the Company's ratio of total debt to EBITDA ranging from 0 to 50 basis points above prime or 150 to 262.50 basis points above LIBOR. At September 30, 2008, the applicable margins were 0 basis points above Bank of America's prime rate and 150 basis points above LIBOR. The Credit Facility contained covenants with respect to the Company's minimum net worth, total debt to EBITDA ratios, fixed charge coverage ratios and billed accounts receivable to total debt ratios, as well as other financial covenants and certain restrictions on the incurrence of debt, on the making of investments, on the payment of dividends, on transactions with affiliates and other affirmative and negative covenants and events of default customary for facilities of its type. At September 30, 2008 the Company had \$9,675,000 in outstanding letters of credit which reduced availability under the Credit Facility. On October 31, 2008, the Credit Facility was amended (see Note 19).

The Company also maintains a credit facility with a bank in the Middle East for 11,500,000 AED (\$3,132,000) collateralized by certain overseas receivables. The interest rate on that facility is the three-month Emirates InterBank Offer Rate ("EIBOR"), which at September 30, 2008 was 4.0%, plus 2.0%. At September 30, 2008, there were no outstanding borrowings under this facility which expires on December 24, 2008.

The Company also maintains an unsecured credit facility with a bank in Spain for €750,000 (\$1,078,000). The interest rate on that facility is the three month EURIBOR rate which at September 30, 2008 was 6.03%, plus 0.75%. At September 30, 2008 there were no outstanding borrowings under this facility which expires on December 18, 2008.

### **Note 11 – Supplemental Cash Flow Information**

On March 24, 2008, options to purchase 1,000 shares of Hill's common stock with an exercise price of \$7.67 per share were exercised on a cashless basis when the fair market value was \$12.59 resulting in Hill issuing 391 shares of its common stock.

On April 9, 2008, the Company issued 2,300,000 shares of its common stock in connection with the earn-out provision of the Merger Agreement with Arpeggio.

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On May 10, 2008, the Company issued 134,360 shares of its common stock, with a fair value of \$1,955,000, to the former owner of KJM & Associates, Ltd. These shares had been held in escrow pending the satisfaction of certain indemnification obligations of the seller. The Company reflected this payment as additional purchase consideration and has increased goodwill.

In connection with the Euromost purchase, the Company issued a non-interest bearing note payable in the amount of €500,000 (\$718,000) with a maturity date of June 17, 2009.

As the result of a Third Circuit Court of Appeals decision, the Company eliminated an accrued liability of \$3,350,000 and the offsetting reduction in stockholders' equity. See the discussion in Note 18 related to the Wartsila matter.

The following table provides additional cash flow information:

<i>In thousands</i>	Nine months ended	
	September 30, 2008	September 30, 2007
Interest paid	\$ 283	\$ 902
Income taxes paid	\$ 4,925	\$ 1,327

### **Note 12 – Equity in Earnings of Affiliates**

#### ***Stanley Baker Hill, LLC***

Equity in earnings of affiliates reflects ownership by the Company of 33.33% of the members' equity of Stanley Baker Hill, LLC ("SBH"). SBH is a joint venture formed in February 2004 between Stanley Consultants, Inc., Michael Baker, Jr. Inc., and Hill.

SBH has a contract for an indefinite delivery and indefinite quantity for construction management and general architect-engineer services for facilities in Iraq with the U.S. Army Corps of Engineers.

At September 30, 2008 and December 31, 2007, the Company reported receivables totaling \$2,605,000 and \$3,394,000, respectively, from SBH for work performed by the Company as a subcontractor to SBH. Such amounts were payable in accordance with the subcontract agreement between the Company and SBH.

Revenue from SBH pursuant to such subcontract agreement for the three-month periods ended September 30, 2008 and September 30, 2007 was \$7,417,000 and \$4,788,000, respectively, and for the nine-month periods ended September 30, 2008 and September 30, 2007 was \$20,911,000 and \$7,925,000, respectively.

#### ***Hill TMG***

Equity in earnings of affiliates also reflects ownership by the Company of 50.00% of the members' equity of Hill TMG, a joint venture formed in May 2008 between Talaat Moustafa Group Holding Co. ("TMG"), and Hill. Hill TMG is managing the construction of several of TMG's largest developments in Egypt and elsewhere in the Middle East.

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At September 30, 2008 the Company reported receivables totaling \$659,000 for work performed by the Company as a subcontractor to Hill TMG. Such amounts are payable in accordance with the subcontract agreement between the Company and Hill TMG.

Revenue from Hill TMG pursuant to such subcontract agreement for the three-month period ended September 30, 2008 was \$906,000 and for the nine-month period ended September 30, 2008 was \$1,368,000.

The following table summarizes the amounts for each of the above affiliates:

	Three Months Ended		Nine Months Ended	
	September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
<i>In thousands:</i>				
Stanley Baker Hill	\$ 700	\$ 875	\$ 2,131	\$ 1,430
Hill TMG	863	—	863	—
Total	<u>\$ 1,563</u>	<u>\$ 875</u>	<u>\$ 2,994</u>	<u>\$ 1,430</u>

### **Note 13 – Earnings per Share**

Basic earnings per common share and diluted earnings per common share are presented in accordance with SFAS No. 128, *Earnings per Share*. Basic earnings per common share have been computed using the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per common share incorporate the incremental shares issuable upon the assumed exercise of stock options, warrants and unit purchase options, if dilutive. Dilutive shares were 475,828 shares and 4,342,072 shares for the three-month periods ended September 30, 2008 and 2007, respectively, and 415,520 shares and 4,353,138 shares for the nine-month periods ended September 30, 2008 and 2007. Certain stock options, warrants and units were excluded from the 2008 and 2007 calculation of diluted earnings per common share because their effect was antidilutive. The total number of such shares excluded from diluted earnings per common share was 18,261 shares and 825,978 shares for the three-month periods ended September 30, 2008 and 2007, respectively, and 6,131 shares and 1,532,436 shares for the nine-month period ended September 30, 2008 and 2007, respectively. The 2,300,000 common shares, which were issued in April 2008 in connection with the 2007 earn-out provision of the merger agreement with Arpeggio, have been included, effective January 1, 2008, in both the basic and diluted weighted average shares for the three- and nine-month periods ended September 30, 2008.

### **Note 14 – Share-Based Compensation**

At September 30, 2008, the Company had 935,500 options outstanding with a weighted average exercise price of \$8.40. During the nine-month period ended September 30, 2008, the Company granted 145,000 options, which vest over a five-year period, with a weighted average exercise price of \$13.27 and a weighted-average contractual life of 6.67 years. The aggregate fair value of the options was \$653,887 calculated using the Black-Scholes valuation model. The weighted-average assumptions used to calculate the fair value were: expected life – 4.66 years; volatility – 35.5% and risk free interest rate – 2.79%. During the first nine months of 2008, options for 20,000 shares with a weighted average exercise price of \$7.66 were exercised and options for 44,500 shares with a weighted average exercise price of \$9.07 were forfeited.

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At the June 10, 2008 Annual Meeting of Stockholders, the stockholders approved:

- an increase in the number of shares available for options from 1,140,000 shares to 3,000,000 shares;
- the 2007 Restricted Stock Grant Plan, under which 340,000 shares of common stock were available for grant. The shares vest ratably over a five year period commencing on February 28, 2007. The Company granted to various executives 335,000 shares of which 67,000 vested immediately, and
- the 2008 Employee Stock Purchase Plan. The Company has reserved 2,000,000 shares for purchase under the Plan. Employees may purchase shares of the Company's common stock at 85% of the closing price on the day prior to purchase subject to certain restrictions.

The Company recognized share-based compensation expense in selling, general and administrative expenses in the consolidated statement of earnings totaling \$602,000 and \$155,000 for the three-month periods ended September 30, 2008 and 2007, respectively, and \$2,367,000 and \$388,000 for the nine-month periods ended September 30, 2008 and 2007. Total expense related to the 2007 Restricted Stock Grant Plan, which was approved by the stockholders on June 10, 2008, amounted to approximately \$275,000 and \$1,740,000 for the three- and nine-month periods ended September 30, 2008, respectively.

### **Note 15 – Income Taxes**

In July 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109" ("FIN 48"), which provides criteria for the recognition, measurement, presentation and disclosure of uncertain tax positions. The Company adopted the provisions of FIN 48 on December 31, 2006, the first day of our 2007 fiscal year. As a result of the implementation of FIN 48, the Company has analyzed filing positions in all of the federal, state and foreign filing jurisdictions where it is required to file income tax returns, as well as all open years in those jurisdictions. In this regard, an uncertain tax position represents the Company's expected treatment of a tax position taken in a filed tax return, or planned to be taken in a future tax return, that has not been reflected in measuring income tax expense for financial reporting purposes. As a result of this review, the Company concluded that there were no uncertain tax positions which would require a cumulative effect adjustment to retained earnings as of December 31, 2006.

The Company files income tax returns in the U.S. federal jurisdiction and in various states and foreign jurisdictions. The Company generally is no longer subject to U.S. federal, state or foreign examinations by tax authorities for tax years prior to 2004.

During the nine-month period ended September 30, 2008, the Company recognized an income tax benefit principally relating to a tax benefit of \$2,506,000 due to the expirations of statutes upon the filing of certain income tax returns resulting in the reduction in the reserves for uncertain tax positions and an expense of \$1,300,000 relating to a one-time modification of the cash to accrual adjustment.

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The following table indicates the changes to the Company's uncertain tax positions for the period ended September 30, 2008, including interest and penalties:

<i>(in thousands)</i>	<b>Nine months ended September 30, 2008</b>
Balance at December 31, 2007	\$ 5,743
Reductions due to expiration of statute of limitations	(2,506)
Settlement of Inland Revenue audit	(120)
Increase in current period	248
Balance at September 30, 2008	<u>\$ 3,365</u>

The Company's policy is to record income tax related interest and penalties in income tax expense. At September 30, 2008, \$1,878,000 for potential interest and penalties related to uncertain tax positions was included in the balance above.

The effective income tax rates for the three-month periods ended September 30, 2008 and 2007 were 26.0% and 21.8%, respectively, and the effective income tax rates for the nine-month periods ended September 30, 2008 and 2007 were 11.7% and 22.7%, respectively. Excluding the effect of the cash-to-accrual adjustment and the reserve reduction included in the table above, the effective income tax rate would have been 18.2% for the nine-month period ended September 30, 2008.

### **Note 16 – Business Segment Information**

The Company's business segments reflect how executive management makes resource decisions and assesses its performance. The Company bases these decisions on the type of services provided (Project Management and Construction Claims services) and secondarily by their geography (Americas, Europe, the Middle East/North Africa and Asia/Pacific).

The Project Management business segment provides extensive construction and project management services to construction owners worldwide. Such services include program management, project management, construction management, project management oversight, staff augmentation, management consulting, and estimating and cost management services.

The Construction Claims business segment provides such services as claims consulting, litigation support, expert witness testimony, cost and damages assessment, delay and disruption analysis, lender advisory, and adjudication services to clients worldwide.

The Company evaluates the performance of its segments primarily on operating profit before corporate overhead allocations and income taxes.

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The following tables reflect the required disclosures for the Company's reportable segments for the three- and nine-month periods ended September 30, 2008 and 2007 (in thousands):

**Three Months Ended:**

*Consulting Fee Revenue:*

	Three months ended			
	September 30, 2008		September 30, 2007	
	\$	%	\$	%
Project Management	\$64,776	74.2%	\$35,026	68.1%
Construction Claims	22,498	25.8%	16,438	31.9%
Total	<u>\$87,274</u>	<u>100.0%</u>	<u>\$51,464</u>	<u>100.0%</u>

*Total Revenue:*

	Three months ended			
	September 30, 2008		September 30, 2007	
	\$	%	\$	%
Project Management	\$74,430	75.9%	\$51,748	71.7%
Construction Claims	23,670	24.1%	20,429	28.3%
Total	<u>\$98,100</u>	<u>100.0%</u>	<u>\$72,177</u>	<u>100.0%</u>

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*Operating Profit:*

	Three months ended	
	September 30, 2008	September 30, 2007
Project Management before equity in earnings of affiliates	\$ 9,238	\$ 6,286
Equity in earnings of affiliates	1,563	875
	<u>10,801</u>	<u>7,161</u>
Construction Claims	2,517	1,773
Corporate Expenses	(6,072)	(3,797)
Total	<u>\$ 7,246</u>	<u>\$ 5,137</u>

*Depreciation and Amortization Expense:*

	Three months ended	
	September 30, 2008	September 30, 2007
Project Management	\$ 841	\$ 407
Construction Claims	529	915
Subtotal segments	<u>1,370</u>	<u>1,322</u>
Corporate	195	93
Total	<u>\$ 1,565</u>	<u>\$ 1,415</u>

In the fourth quarter of 2007, the Company revised the method by which it allocates revenue to geographic areas for project management contracts. The Company now allocates revenue based on the site of the actual project which provides a more accurate portrayal of the areas in which the Company operates. Previously, the Company allocated revenue based on the location of the client. For construction claims contracts, the Company allocates revenue based on the location of the office performing the work. The amounts for the three months ended September 30, 2007 have been revised to reflect the new method.

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*Consulting Fee Revenue by Geographic Region:*

	Three months ended			
	September 30, 2008		September 30, 2007	
			(Revised)	
	\$	%	\$	%
Americas	\$ 19,361	22.1%	\$ 18,486	35.9%
Middle East / North Africa	34,266	39.3%	19,498	37.9%
Europe	31,728	36.4%	11,630	22.6%
Asia / Pacific	1,919	2.2%	1,850	3.6%
Total	<u>\$87,274</u>	<u>100.0%</u>	<u>\$51,464</u>	<u>100.0%</u>

*Total Revenue by Geographic Region:*

	Three months ended			
	September 30, 2008		September 30, 2007	
			(Revised)	
	\$	%	\$	%
Americas	\$ 28,633	29.2%	\$ 31,429	43.5%
Middle East / North Africa	34,823	35.5%	21,548	29.9%
Europe	32,696	33.3%	17,028	23.6%
Asia / Pacific	1,948	2.0%	2,172	3.0%
Total	<u>\$98,100</u>	<u>100.0%</u>	<u>\$72,177</u>	<u>100.0%</u>

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*Consulting Fee Revenue By Client Type:*

	Three months ended			
	September 30, 2008		September 30, 2007	
	\$	%	\$	%
U.S. federal government	\$ 10,471	12.0%	\$ 12,323	24.0%
U.S. state, local and regional government	9,637	11.0%	7,509	14.6%
Foreign government	11,155	12.8%	2,891	5.6%
Private sector	56,011	64.2%	28,741	55.8%
Total	<u>\$87,274</u>	<u>100.0%</u>	<u>\$51,464</u>	<u>100.0%</u>

*Total Revenue By Client Type:*

	Three months ended			
	September 30, 2008		September 30, 2007	
	\$	%	\$	%
U.S. federal government	\$ 10,807	11.0%	\$ 13,898	19.3%
U.S. state, local and regional government	17,341	17.7%	19,692	27.3%
Foreign government	11,364	11.6%	8,674	12.0%
Private sector	58,588	59.7%	29,913	41.4%
Total	<u>\$98,100</u>	<u>100.0%</u>	<u>\$72,177</u>	<u>100.0%</u>

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**Nine Months Ended:**

*Consulting Fee Revenue:*

	Nine months ended			
	September 30, 2008		September 30, 2007	
	\$	%	\$	%
Project Management	\$173,483	72.7%	\$ 95,002	65.8%
Construction Claims	65,219	27.3%	49,448	34.2%
Total	<u>\$238,702</u>	<u>100.0%</u>	<u>\$144,450</u>	<u>100.0%</u>

*Total Revenue:*

	Nine months ended			
	September 30, 2008		September 30, 2007	
	\$	%	\$	%
Project Management	\$207,430	75.2%	\$144,123	70.6%
Construction Claims	68,443	24.8%	59,929	29.4%
Total	<u>\$275,873</u>	<u>100.0%</u>	<u>\$204,052</u>	<u>100.0%</u>

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*Operating Profit:*

	Nine months ended	
	September 30, 2008	September 30, 2007
Project Management before equity in earnings of affiliates	\$ 24,135	\$ 16,076
Equity in earnings of affiliates	2,994	1,430
	<u>27,129</u>	<u>17,506</u>
Construction Claims	8,148	5,649
Corporate Expenses	(16,852)	(10,536)
Total	<u>\$ 18,425</u>	<u>\$ 12,619</u>

*Depreciation and Amortization Expense:*

	Nine months ended	
	September 30, 2008	September 30, 2007
Project Management	\$ 2,265	\$ 696
Construction Claims	1,463	1,937
Subtotal segments	<u>3,728</u>	<u>2,633</u>
Corporate	520	236
Total	<u>\$ 4,248</u>	<u>\$ 2,869</u>

In the fourth quarter of 2007, the Company revised the method by which it allocates revenue to geographic areas for project management contracts. The Company now allocates revenue based on the site of the actual project which provides a more accurate portrayal of the areas in which the Company operates. Previously, the Company allocated revenue based on the location of the client. For construction claims contracts, the Company allocates revenue based on the location of the office performing the work. The amounts for the nine months ended September 30, 2007 have been revised to reflect the new method.

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*Consulting Fee Revenue by Geographic Region:*

	Nine months ended			
	September 30, 2008		September 30, 2007	
			(Revised)	
	\$	%	\$	%
Americas	\$ 57,897	24.3%	\$ 51,503	35.7%
Middle East / North Africa	95,627	40.1%	52,007	36.0%
Europe	79,791	33.3%	35,845	24.8%
Asia / Pacific	5,387	2.3%	5,095	3.5%
Total	<u>\$238,702</u>	<u>100.0%</u>	<u>\$144,450</u>	<u>100.0%</u>

*Total Revenue by Geographic Region:*

	Nine months ended			
	September 30, 2008		September 30, 2007	
			(Revised)	
	\$	%	\$	%
Americas	\$ 88,984	32.2%	\$ 88,727	43.5%
Middle East / North Africa	97,854	35.5%	58,282	28.6%
Europe	83,572	30.3%	51,213	25.1%
Asia / Pacific	5,463	2.0%	5,830	2.8%
Total	<u>\$275,873</u>	<u>100.0%</u>	<u>\$204,052</u>	<u>100.0%</u>

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*Consulting Fee Revenue By Client Type:*

	Nine months ended			
	September 30, 2008		September 30, 2007	
	\$	%	\$	%
U.S. federal government	\$ 29,836	12.5%	\$ 20,619	14.3%
U.S. state, local and regional government	27,482	11.5%	25,373	17.6%
Foreign government	23,134	9.7%	16,269	11.2%
Private sector	158,250	66.3%	82,189	56.9%
Total	<u>\$238,702</u>	<u>100.0%</u>	<u>\$144,450</u>	<u>100.0%</u>

*Total Revenue By Client Type:*

	Nine months ended			
	September 30, 2008		September 30, 2007	
	\$	%	\$	%
U.S. federal government	\$ 31,245	11.3%	\$ 23,454	11.5%
U.S. state, local and regional government	55,205	20.0%	62,646	30.7%
Foreign government	24,826	9.0%	27,847	13.6%
Private sector	164,597	59.7%	90,105	44.2%
Total	<u>\$275,873</u>	<u>100.0%</u>	<u>\$204,052</u>	<u>100.0%</u>

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**Table of Contents***Total Assets by Geographic Region:*

	<u>September 30, 2008</u>	<u>December 31, 2007</u>
Americas	\$ 74,688	\$ 111,665
Europe	124,414	60,093
Middle East / North Africa	42,310	32,681
Asia / Pacific	3,452	2,760
Total	<u>244,864</u>	<u>\$ 207,199</u>

*Property, Plant and Equipment, Net by Geographic Location:*

	<u>September 30, 2008</u>	<u>December 31, 2007</u>
Americas	\$ 6,181	\$ 3,709
Europe	3,551	1,523
Middle East / North Africa	2,009	1,032
Asia / Pacific	336	199
Total	<u>12,077</u>	<u>\$ 6,463</u>

**Note 17 – Concentrations**

The Company had two clients, Stanley Baker Hill, LLC and City of New York, that collectively accounted for 15% of total revenue for the three-month period ended September 30, 2008 and 17% of total revenue for the nine-month period ended September 30, 2008. The Company had two clients, the City of New York and Nakheel Corporation, which collectively accounted for 17% of total revenue for the three-month period ended September 30, 2007 and 23% of total revenue for the nine month period ended September 30, 2007.

The Company had two clients, Stanley Baker Hill, LLC and the Organization for Development and Administrative Centers, that accounted for 19% of consulting fee revenue for the three-month period ended September 30, 2008 and 15% of consulting fee revenue for the nine month period ended September 30, 2008. The Company had one client, Nakheel Corporation, which accounted for 13% of consulting fee revenue for the three-month period ended September 30, 2007 and 10% of consulting fee revenue for the nine-month period ended September 30, 2007.

None of the Company's clients accounted for 10% or more of accounts receivable as of September 30, 2008 and December 31, 2007.

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The Company has numerous contracts with U.S. federal government agencies that collectively accounted for 11% and 19% of total revenue during the three-month periods ended September 30, 2008 and 2007, respectively and 11% and 12% of total revenue during the nine-month period ended September 30, 2008 and 2007, respectively.

### **Note 18 – Commitments and Contingencies**

#### *Litigation*

On September 23, 1996, William Hughes General Contractors, Inc. (“Hughes”) filed a complaint in the Superior Court of New Jersey, Law Division, Gloucester County, against the Monroe Township Board of Education, the Company and other parties, alleging breach of contract and other causes of action in connection with its performance of a construction project for Monroe Township, seeking in excess of \$3,500,000 in damages. Monroe Township, which had terminated Hughes from the construction project prior to the commencement of the litigation on the basis of Hughes’ performance, made a cross claim against the Company and other parties for contribution and indemnification. Monroe Township is seeking approximately \$89,000 in damages from the Company, in addition to an indemnification for Hughes’ claims. In relation to the Hughes claims, a claim was made against the Company by Fidelity and Deposit Company of Maryland (“F&D”). F&D is claiming damages in the range of \$425,000 to \$470,000. The F&D claim is being defended by the New Jersey Professional Liability Insurance Guarantee Association (“NJPLIGA”) and losses are covered up to \$300,000. The Company believes that the claims of Hughes, Monroe Township and F&D are without merit and, based on the Company’s current understanding and evaluation of the relevant facts and circumstances, no accruals have been made for any of these claims because the Company considers the chance of loss to be remote.

On September 22, 1999, Wartsila NSD North America, Inc. filed a complaint against the Company in the United States District Court for the District of New Jersey. Wartsila alleged negligence, breach of contract and fraud against the Company in connection with plaintiff’s hiring of a former Company employee and sought damages in excess of \$7,300,000. A jury verdict was rendered on March 6, 2006. The jury found that the Company was negligent and breached the contract with plaintiff but that the Company did not commit fraud. The jury awarded damages of approximately \$2,000,000 plus interest. The Company filed a Motion to Mold the Verdict and to Enter Judgment consistent with the parties’ contract which contains a limitation of liability clause which limits the Company’s liability, absent fraud, to direct damages. On September 28, 2006 the Court denied the Company’s motion and the Company subsequently filed a Notice of Appeal on July 26, 2006 with the Third Circuit Court of Appeals. On June 20, 2008 the Third Circuit Court of Appeals vacated the damages award and remanded the case for a retrial on damages only and further ordered that damages are limited to the amount Wartsila paid the Company for the services of the former Company employee, an immaterial amount. In connection with the Arpeggio and Hill merger described in Note 1, stockholders of Old Hill had escrowed a total of 451,665 shares of the Company’s stock to satisfy indemnification claims by the Company arising out of this matter. Liability in this matter was to be satisfied from such escrowed shares under the terms of an escrow agreement. Prior to the Court’s decision, the Company reflected an accrued liability in the amount of \$3,350,000 and reflected the shares held in escrow as a \$3,350,000 reduction of stockholders’ equity. As a result of the Court’s decision, the Company has eliminated both the liability and the stockholders’ equity reduction.

On May 23, 2007, the Company filed a Demand for Arbitration with the American Arbitration Association alleging breach of contract, breach of the covenant of good faith and fair dealing, unjust enrichment and/or fraudulent inducement against Bachmann Springs Holdings, LLC and Thomas Bachmann (hereinafter, collectively “Bachmann”). The Company was hired by Bachmann to provide professional support services and was demanding payment of invoices in the amount of \$634,904. On October 17, 2007, Bachmann filed a

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counterclaim with the American Arbitration Association alleging fraud and breach of contract and seeking damages in the amount of \$8,600,000. The matter was settled on June 12, 2008 wherein Bachmann agreed to pay the Company \$500,000 within 90 days after the settlement date, \$700,000 within 150 days or \$800,000 thereafter. As of November 5, 2008, the Company has not received any payments from Bachmann.

### *General Litigation*

From time to time, the Company is a defendant or plaintiff in various legal actions which arise in the normal course of business. As such the Company is required to assess the likelihood of any adverse outcomes to these matters as well as potential ranges of probable losses. A determination of the amount of the provision required for these commitments and contingencies, if any, which would be charged to earnings, is made after careful analysis of each matter. The provision may change in the future due to new developments or changes in circumstances. Changes in the provision could increase or decrease the Company's earnings in the period the changes are made. It is the opinion of management, after consultation with legal counsel, that the ultimate resolution of these matters will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

### **Note 19 – Subsequent Events**

#### *Acquisition*

On October 22, 2008, the Company acquired all of the outstanding common stock of Chitester Management Systems, Inc. ("Chitester"), a firm that provides construction claims and dispute resolution services nationally. Chitester, which has 14 employees, is based in Tampa, Florida and has an additional office in Westmont, New Jersey. Total consideration amounted to \$1,300,000 consisting of a cash payment of \$600,000 on the date of closing plus contingent consideration amounting to \$700,000 payable in shares of the Company's common stock. The contingent consideration has been withheld for a period of not less than one year as a reserve against indemnification claims. On October 22, 2009, Hill will pay to the sellers the difference, if any, between \$700,000 and the amount of any unresolved indemnification claims in shares of Hill common stock valued at the average closing price of the Company's common stock for the ten-day period which ended on October 17, 2008. When all such claims have been resolved, Hill will pay the balance, if any, between the unpaid contingent consideration balance and the amount of all resolved indemnification claims in shares of Hill common stock valued at the average closing price of the Company's common stock for the ten-day period which ended on October 17, 2008. The maximum number of shares issuable for the contingent consideration is 72,211 shares. The results of operations of Chitester are not material to the consolidated results of operations of the Company.

#### *Notes Payable*

On October 31, 2008, the Company amended its credit facility with Bank of America, N.A., increasing its secured revolving credit facility from \$35,000,000 to \$60,000,000. The amended credit facility expires on October 31, 2011.

**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

*We make forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We use forward-looking words such as “may,” “expect,” “anticipate,” “contemplate,” “believe,” “estimate,” “intends,” and “continue” or similar words. You should read statements that contain these words carefully because they discuss future expectations, contain projections of future results of operations or financial condition or state other “forward-looking” information. However, there may be events in the future that we are not able to predict accurately or over which we have no control. Examples of risks, uncertainties and events that may cause actual results to differ materially from the expectations described by us in such forward-looking statements include those described in Part I, Item 1A “Risk Factors” of our 2007 Form 10-K. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of hereof. All forward-looking statements included herein attributable to us are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Except to the extent required by applicable laws and regulations, we undertake no obligations to update these forward-looking statements.*

Arpeggio Acquisition Corporation (“Arpeggio”) was incorporated in Delaware in 2004 as a specified purpose acquisition corporation. On September 28, 2006, Arpeggio merged with Hill International, Inc. (“Old Hill”), a Delaware corporation, and Arpeggio was the surviving entity of the merger. Old Hill was founded in 1976 by our current Chairman and Chief Executive Officer, Irvin E. Richter. The merger was accounted for as a reverse acquisition under U.S. generally accepted accounting principles pursuant to which Old Hill was considered to be the acquiring entity and Arpeggio was the acquired company for accounting purposes, accompanied by a recapitalization of Old Hill. Following the merger, Arpeggio changed its name to Hill International, Inc. In this report, the terms “Company,” “we,” “us,” “our” or “Hill” refer to Hill International, Inc.

We provide fee-based project management and construction claims services to clients worldwide, but primarily in the United States, Europe, the Middle East/North Africa and Asia/Pacific. Our clients include the United States and other national governments and their agencies, state and local governments and their agencies and the private sector. Hill is organized into two key operating segments: the Project Management Group and the Construction Claims Group.

We believe we are one of the leading firms in the world in both the project management and construction claims consulting businesses. We are a global company with 2,100 employees operating from 80 offices in more than 30 countries.

We derive our revenues from fees for professional services. As a service company we are labor intensive rather than capital intensive. Our revenue is driven by our ability to attract and retain qualified and productive employees, identify business opportunities, secure new and renew existing client contracts, provide outstanding services to our clients and execute projects successfully. Our income from operations is derived from our ability to generate revenue and collect cash under our contracts in excess of direct labor and other direct costs of executing the projects, subcontractors and other reimbursable costs and selling, general and administrative costs.

In addition, we believe there are high barriers to entry for new competitors, especially in the project management market. We compete for business based on reputation and past experience, including client requirements for substantial similar project and claims work. We have developed significant long-standing relationships which bring us repeat business and would be very difficult to replicate. We have an excellent reputation for developing and rewarding employees, which allows us to attract and retain superior professionals.

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[Table of Contents](#)**Critical Accounting Policies**

The Company's interim financial statements were prepared in accordance with generally accepted accounting principles, which require management to make subjective decisions, assessments and estimates about the effect of matters that are inherently uncertain. As the number of variables and assumptions affecting the judgment increases, such judgments become even more subjective. While management believes its assumptions are reasonable and appropriate, actual results may be materially different than estimated. The critical accounting estimates and assumptions identified in the Company's 2007 Annual Report on Form 10-K filed March 25, 2008 with the Securities and Exchange Commission have not materially changed.

We operate through two segments: the Project Management Group and the Construction Claims Group. Reimbursable expenses are reflected in equal amounts in both total revenue and total direct expenses. Because these revenues/costs are subject to significant fluctuation from year to year, we measure the performance of many of our key operating metrics as a percentage of consulting fee revenue ("CFR"), as we believe that this is a better and more consistent measure of operating performance than total revenue.

**Three Months Ended September 30, 2008 Compared to  
Three Months Ended September 30, 2007****Results of Operations****Consulting Fee Revenue ("CFR")**

<i>(in thousands)</i>	Three months ended					
	September 30, 2008		September 30, 2007		Change	
	\$	%	\$	%	\$	%
Project Management	\$64,776	74.2%	\$35,026	68.1%	\$29,750	84.9%
Construction Claims	22,498	25.8%	16,438	31.9%	6,060	36.9%
Total	<u>\$87,274</u>	<u>100.0%</u>	<u>\$51,464</u>	<u>100.0%</u>	<u>\$35,810</u>	<u>69.6%</u>

The increase in project management CFR consists of a \$29,038,000 increase in foreign projects and a \$712,000 increase in domestic projects. The increase in foreign project management CFR was due to a \$12,465,000 increase generated in the Middle East and \$16,573,000 in Europe. Growth in our CFR in the Middle East has been strong because there has been a significant increase in construction activity in a number of the countries in the Middle East/North Africa region (including the United Arab Emirates, Qatar, Saudi Arabia and Libya) where we do business. In addition, our involvement with the Iraq reconstruction efforts funded by the United States government has led to additional work for us. Growth in Europe is mainly due to the acquisition of Gerens (effective February 2008), Shreeves (effective January 2008) and Euromost (effective May 2008) generating CFR in the third quarter of \$13,129,000. The increase in domestic project management CFR revenue of \$712,000 was primarily due to increases of \$411,000 in Washington D.C. and \$546,000 in New York where several new projects began partially offset by a decrease of \$267,000 in our western U.S. offices.

The increase in construction claims CFR is primarily attributable to foreign construction claims CFR including a \$2,578,000 increase in the Middle East and \$2,355,000 generated in the United Kingdom due to new work and expansion of existing work. In addition, PCI Group, LLC ("PCI") which was acquired on July 31, 2008 earned \$502,000 in fees during the third quarter of 2008.

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**Reimbursable Expenses**

<i>(in thousands)</i>	Three months ended					
	September 30, 2008		September 30, 2007		Change	
	\$	%	\$	%	\$	%
Project Management	\$ 9,654	89.2%	\$ 16,722	80.7%	\$(7,068)	-42.3%
Construction Claims	1,172	10.8%	3,991	19.3%	(2,819)	-70.6%
<b>Total</b>	<b>\$ 10,826</b>	<b>100.0%</b>	<b>\$ 20,713</b>	<b>100.0%</b>	<b>\$(9,887)</b>	<b>-47.7%</b>

Reimbursable expenses consist of amounts paid to subcontractors and other third parties and travel and other job related expenses that are contractually reimbursable from clients. These items are reflected as separate line items in both our revenue and cost of services captions in our consolidated statement of earnings. The decrease in project management reimbursable expenses was due to lower use of subcontractors overseas in Europe and the Middle East. We use subcontractors for a variety of reasons, such as providing at-risk construction services on contracts where such work is required by a client (generally known as “CM/Build” contracts) since we do not provide such services. The New York projects are principally CM/Build contracts which require more subcontracting work. The decrease in construction claims reimbursable expenses is due to the decreased use of subcontractors overseas primarily in Europe.

**Cost of Services**

<i>(in thousands)</i>	Three months ended							
	September 30, 2008		% of CFR	September 30, 2007		% of CFR	Change	
	\$	%		\$	%	\$	%	
Project Management	\$ 39,028	79.7%	60.3%	\$ 19,522	72.7%	\$ 19,506	99.9%	
Construction Claims	\$ 9,954	20.3%	44.2%	7,345	27.3%	2,609	35.5%	
<b>Total</b>	<b>\$ 48,982</b>	<b>100.0%</b>	<b>56.1%</b>	<b>\$ 26,867</b>	<b>100.0%</b>	<b>\$ 22,115</b>	<b>82.3%</b>	

Cost of services consists of labor expenses for time charged directly to contracts and non-reimbursable job related travel and out-of-pocket expenses. The increase in project management cost of services is primarily due to an increase in direct labor of \$12,071,000 required to produce the higher volume of CFR. Of this amount, \$4,881,000 is attributable to the acquisition of Gerens. In addition, increases in direct (non-labor) expense included \$2,189,000 on new work in North Africa and \$1,326,000 at Gerens.

The increase in cost of services for construction claims was due to an increase of \$1,049,000 in the United Kingdom and \$1,206,000 in the Middle East required to support the increase in CFR.

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**Gross Profit**

<i>(in thousands)</i>	September 30, 2008		September 30, 2007		Change	
	Three months ended		Three months ended		Three months ended	
	\$	% of CFR	\$	% of CFR	\$	%
Project Management	\$25,748	67.2%	\$15,504	63.0%	\$10,244	66.1%
Construction Claims	\$12,544	32.8%	9,093	37.0%	3,451	37.9%
<b>Total</b>	<b>\$38,292</b>	<b>100.0%</b>	<b>\$24,597</b>	<b>100.0%</b>	<b>\$13,695</b>	<b>55.7%</b>

The increase in project management gross profit included \$9,804,000 from foreign project management of which \$4,592,000 is attributable to the acquisition of Gerens, Shreeves and Euromost and \$2,703,000 is due to new work in North Africa. The decrease in project management gross profit as a percentage of CFR is principally due to Gerens, which has a gross profit percentage of 28%, and lower average margins on Middle East work where some higher margin projects came to an end in early 2008.

The increase in construction claims gross profit included \$1,372,000 in the Middle East and \$1,306,000 in the United Kingdom primarily due to new work and expansion of existing work. The increase in construction claims gross profit as a percentage of CFR is due to billing rate increases in the Middle East and Europe.

**Selling, General and Administrative ("SG&A") Expenses**

<i>(in thousands)</i>	September 30, 2008		September 30, 2007		Change	
	Three months ended		Three months ended		Three months ended	
	\$	% of CFR	\$	% of CFR	\$	%
SG&A Expenses	\$32,609	37.4%	\$20,335	39.5%	\$12,274	60.4%

The increase in SG&A expenses is partially attributable to an increase of \$4,208,000 from the 2008 Gerens, Shreeves and Euromost acquisitions. The significant components of the change are as follows:

- An increase in unapplied and indirect labor expense of \$6,904,000 due to increases in staff required to produce and support the increase in revenue as well as the build-up of corporate staffing in connection with Hill's recent and anticipated growth. This increase includes \$2,178,000 for Gerens, Shreeves and Euromost.
- An increase in non-cash stock-based compensation expense of \$447,000 principally due to the expense amounting to approximately \$275,000 booked upon stockholder approval of the 2007 Restricted Stock Grant Plan in the second quarter of 2008.
- An increase of \$821,000 in administrative travel expense related to corporate executive and business development travel in support of the Company's strategic growth initiatives.
- An increase of \$1,063,000 in rent expense primarily due to a \$427,000 increase due to Gerens, Shreeves and Euromost.

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- An increase in computer equipment, software and support of \$517,000 due to maintenance and license agreements.
- An increase of \$335,000 in amortization expense. Increases of \$35,000 due to the Gerens acquisition, \$41,000 due to the Shreeves acquisition and \$324,000 due to the Euromost acquisition.
- An increase in legal fees of \$726,000 included \$241,000 for Gerens, Shreeves and Euromost, an increase of \$100,000 for international legal and tax matters and an increase of \$60,000 for general corporate legal consulting.
- An increase in accounting fees of \$426,000 due to statutory, Sarbanes Oxley and internal audit work for our expanded and growing operations.

### **Equity in Earnings of Affiliates**

Our share of the earnings of an affiliates increased \$688,000, from \$875,000 in the three-month period ended September 30, 2007 to \$1,563,000 in the three-month period ended September 30, 2008 primarily due to the formation of Hill TMG.

Our share of the earnings of an affiliate, Stanley Baker Hill, LLC (“SBH”), decreased \$175,000, from \$875,000 in the three-month period ended September 30, 2007 to \$700,000 in the three-month period ended September 30, 2008.

Our share of the earnings of an affiliate, Hill TMG, was \$863,000 in the three-month period ended September 30, 2008.

SBH is a joint venture between Stanley Consultants, Inc. (“Stanley”), Michael Baker, Jr., Inc. (“Baker”) and us. Stanley, Baker and we each own an equal one-third interest in SBH. SBH has a contract for an indefinite delivery and indefinite quantity for construction management and general architect-engineer services for facilities in Iraq with the U.S. Army Corps of Engineers.

Hill TMG is a joint venture formed in May 2008 between Talaat Moustafa Group Holding Co. (“TMG”), and Hill. Hill TMG is managing the construction of several of TMG’s largest developments in Egypt and elsewhere in the Middle East.

### **Operating Profit**

Operating profit increased \$2,109,000, or 41.1% to \$7,246,000 from \$5,137,000 in the three-month period ended September 30, 2008 principally due to higher CFR and gross profit, partially offset by higher SG&A expenses principally resulting from our overall growth.

### **Interest Expense, net**

Net interest expense decreased \$185,000 to \$32,000 in the three-month period ended September 30, 2008 as compared with a net interest expense of \$217,000 in the three-month period ended September 30, 2007, primarily due to decreased borrowing on the company’s senior credit facility.

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[Table of Contents](#)**Income Taxes**

For the three-month period ended September 30, 2008, we incurred an income tax expense of \$1,829,000 compared to an expense of \$1,059,000 for the three-month period ended September 30, 2007.

The effective income tax expense rates for the three-month periods ended September 30, 2008 and 2007 were 26.0% and 21.8%, respectively.

**Net Earnings**

Our net earnings for the three-month period ended September 30, 2008 were \$5,207,000, or \$0.13 per diluted common share based upon 41.5 million diluted common shares outstanding, as compared to net earnings for the three-month period ended September 30, 2007 of \$3,800,000, or \$0.13 per diluted common share based upon 29.6 million diluted common shares outstanding. The diluted earnings per share for 2008 were unfavorably impacted by a significant increase in diluted shares outstanding as a result of the exercise of substantially all of the Company's warrants in late 2007. Net earnings for the three-month period ended September 30, 2008 improved by \$1,407,000 or 37%, which was principally due to an increase in CFR, an increase in gross profit partially offset by higher SG&A expenses as a result of our overall growth, an increase in non-cash stock-based compensation expense and the income tax charge related to the 2006 cash-to-accrual adjustment.

**Nine Months Ended September 30, 2008 Compared to  
Nine Months Ended September 30, 2007****Results of Operations****Consulting Fee Revenue ("CFR")**

<i>(in thousands)</i>	<u>September 30, 2008</u>		<u>Nine months ended September 30, 2007</u>		<u>Change</u>	
	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>
Project Management	\$173,483	72.7%	\$ 95,002	65.8%	\$78,481	82.6%
Construction Claims	65,219	27.3%	49,448	34.2%	15,771	31.9%
Total	<u>\$238,702</u>	<u>100.0%</u>	<u>\$144,450</u>	<u>100.0%</u>	<u>\$94,252</u>	<u>65.2%</u>

The increase in project management CFR consists of a \$72,452,000 increase in foreign projects and a \$6,029,000 increase in domestic projects. The increase in foreign project management CFR was due to a \$35,976,000 increase generated in the Middle East and \$36,476,000 in Europe. Growth in our CFR in the Middle East has been strong because there has been a significant increase in construction activity in a number of the countries in the Middle East/North Africa region (including the United Arab Emirates, Qatar, Saudi Arabia and Libya) where we do business. In addition, our involvement with the Iraq reconstruction efforts funded by the United States government has led to additional work for us. Growth in Europe is mainly due to the acquisitions of Gerens, Shreeves and Euromost generating CFR of \$31,097,000. The increase in domestic project management CFR revenue of \$6,029,000 was primarily due to an increase of \$4,325,000 for KJM (acquired May 2007) combined with increases of \$1,051,000 in New York and \$821,000 in Washington D.C. where several new projects began.

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The increase in construction claims CFR is primarily attributable to foreign construction claims CFR. The increase mainly consists of a \$7,605,000 increase in the Middle East and a \$6,915,000 generated in the United Kingdom, primarily due to new work and expansion of existing work.

### Reimbursable Expenses

<i>(in thousands)</i>	September 30, 2008		September 30, 2007		Change	
	\$	%	\$	%	\$	%
Project Management	\$33,947	91.3%	\$49,121	82.4%	\$(15,174)	-30.9%
Construction Claims	3,224	8.7%	10,481	17.6%	(7,257)	-69.2%
<b>Total</b>	<b>\$37,171</b>	<b>100.0%</b>	<b>\$59,602</b>	<b>100.0%</b>	<b>\$(22,431)</b>	<b>-37.6%</b>

Reimbursable expenses consist of amounts paid to subcontractors and other third parties and travel and other job related expenses that are contractually reimbursable from clients. These items are reflected as separate line items in both our revenue and cost of services captions in our consolidated statement of earnings. The decrease in project management reimbursable expenses was partially due to a \$5,736,000 decrease in reimbursable subcontractors' fees in New York combined with lower use of subcontractors overseas in Europe and the Middle East amounting to a decrease of \$7,074,000. We use subcontractors for a variety of reasons, such as providing at-risk construction services on contracts where such work is required by a client (generally known as "CM/Build" contracts) since we do not provide such services. The New York projects are principally CM/Build contracts which require more subcontracting work. The decrease in construction claims reimbursable expenses is due to the decreased use of subcontractors overseas primarily in Europe.

### Cost of Services

<i>(in thousands)</i>	September 30, 2008		September 30, 2007		Change	
	\$	%	\$	%	\$	%
Project Management	\$103,752	79.0%	\$54,115	70.8%	\$49,637	91.7%
Construction Claims	27,566	21.0%	22,271	29.2%	5,295	23.8%
<b>Total</b>	<b>\$131,318</b>	<b>100.0%</b>	<b>\$76,386</b>	<b>100.0%</b>	<b>\$54,932</b>	<b>71.9%</b>

Cost of services consists of labor expenses for time charged directly to contracts and non-reimbursable job related travel and out-of-pocket expenses. The increase in project management cost of services is primarily due to an increase in direct labor of \$32,876,000 required to produce the higher volume of CFR. Of this amount, \$15,295,000 is attributable to the acquisition of Gerens, Shreeves and Euromost. In addition, direct (non-labor) expenses amounting to \$3,851,000 were incurred by Gerens, Shreeves, and Euromost, \$4,674,000 for new work in North Africa and \$4,242,000 for new work in the Middle East.

The increase in the cost of services for construction claims was due primarily to an increase of \$5,607,000 in the United Kingdom and the Middle East in line with an increase of \$14,581,000 in CFR.

[Table of Contents](#)**Gross Profit**

<i>(in thousands)</i>	September 30, 2008		September 30, 2007		Change	
	% of CFR		% of CFR			
	\$	%	\$	%	\$	%
Project Management	\$ 69,730	64.9%	\$ 40,887	60.1%	\$ 28,843	70.5%
Construction Claims	37,654	35.1%	27,177	39.9%	10,477	38.6%
Total	<u>\$107,384</u>	<u>100.0%</u>	<u>\$68,064</u>	<u>100.0%</u>	<u>\$39,320</u>	<u>57.8%</u>

The increase in project management gross profit included \$26,358,000 from foreign project management in which \$11,951,000 is attributable to the acquisition of Gerens, Shreeves and Euromost. In addition, increases in Middle East, Iraq and North Africa amounted to \$13,851,000 due to the increased CFR discussed above. The decrease in project management gross profit as a percentage of CFR is due to Gerens which has a gross profit percentage of 34% and lower average margins on Middle East and Europe work where some higher margin projects came to an end in early 2008.

The increase in construction claims gross profit of \$10,477,000 included \$8,904,000 in the Middle East and United Kingdom primarily due to increased work and expansion of existing work. The increase in construction claims gross profit as a percentage of CFR is due to billing rate increases in the Middle East and Europe.

**Selling, General and Administrative  
("SG&A") Expenses**

<i>(in thousands)</i>	September 30, 2008		September 30, 2007		Change	
	% of CFR		% of CFR			
	\$	%	\$	%	\$	%
SG&A Expenses	<u>\$91,953</u>	<u>38.5%</u>	<u>\$56,875</u>	<u>39.4%</u>	<u>\$35,078</u>	<u>61.7%</u>

The increase in SG&A expenses is partially attributable to an increase of \$9,944,000 from the 2008 Gerens, Shreeves and Euromost acquisitions. The significant components of the change are as follows:

- An increase in unapplied and indirect labor expense of \$19,815,000 due to increases in staff required to produce and support the increase in revenue as well as the build-up of corporate staffing in connection with Hill's recent and anticipated growth. This increase includes \$4,586,000 for Gerens, Shreeves and Euromost.
- An increase in non-cash stock-based compensation expense of \$2,049,000 due primarily to the expense of approximately \$1,740,000 booked upon stockholder approval of the 2007 Restricted Stock Grant Plan in the second quarter of 2008.
- An increase of \$2,234,000 in administrative travel expense related to corporate executive and business development travel in support of the Company's strategic growth initiatives.
- An increase of \$2,397,000 in rent expense primarily due to increases of \$850,000 at Gerens, Shreeves and Euromost (acquired in 2008), \$332,000 for KJM (acquired May 2007) and \$342,000 for expanded offices in the Middle East.

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- An increase in computer equipment, software and support of \$1,518,000 due to maintenance and license agreements.
- An increase of \$1,075,000 in amortization expense due primarily to \$313,000 due to the Gerens acquisition, \$126,000 due to the Shreeves acquisition and \$435,000 due to the Euromost acquisition.
- An increase in legal fees of \$1,182,000 included \$315,000 for Gerens, Shreeves and Euromost, an increase of \$290,000 for international legal and tax matters and an increase of \$236,000 for general corporate legal consulting.
- An increase of \$382,000 for accounting fees due to statutory, Sarbanes Oxley and internal audit work for our expanded and growing operations.

### **Equity in Earnings of Affiliates**

Our share of the earnings of affiliates, increased \$1,564,000, from \$1,430,000 in the nine-month period ended September 30, 2007 to \$2,994,000 in the nine-month period ended September 30, 2008, primarily due to the formation of Hill TMG.

Our share of the earnings of an affiliate, Stanley Baker Hill, LLC ("SBH"), increased \$701,000, from \$1,430,000 in the nine-month period ended September 30, 2008 to \$2,131,000 in the three-month period ended September 30, 2008.

Our share of the earnings of an affiliate, Hill TMG, was \$863,000 in the nine-month period ended September 30, 2008.

SBH is a joint venture between Stanley Consultants, Inc. ("Stanley"), Michael Baker, Jr., Inc. ("Baker") and us. Stanley, Baker and we each own an equal one-third interest in SBH. SBH has a contract for an indefinite delivery and indefinite quantity for construction management and general architect-engineer services for facilities in Iraq with the U.S. Army Corps of Engineers.

Hill TMG is a joint venture formed in May 2008 between Talaat Moustafa Group Holding Co. ("TMG"), and Hill. Hill TMG is managing the construction of several of TMG's largest developments in Egypt and elsewhere in the Middle East.

### **Operating Profit**

Operating profit increased \$5,806,000, or 46.0%, to \$18,425,000, from a profit of \$12,619,000 in the nine-month period ended September 30, 2007, principally due to higher CFR and gross profit, partially offset by higher SG&A expenses.

### **Interest (Income) Expense, net**

Net interest income increased \$1,034,000 to \$317,000 in the nine-month period ended September 30, 2008 as compared with a net interest expense of \$717,000 in the nine-month period ended September 30, 2007, primarily due to decreased borrowing on the company's senior credit facility and interest income generated from cash available from the exercise of our warrants in late 2007.

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**Income Taxes**

For the nine-month period ended September 30, 2008, we recognized an income tax expense of \$2,098,000 compared to an expense of \$2,659,000 for the nine-month period ended September 30, 2007. The decrease is partially attributable to a tax benefit of \$2,506,000 due to the expirations of statutes upon the filing of certain income tax returns resulting in the reduction in the reserves for uncertain tax positions.

The effective income tax expense rates for the nine-month periods ended September 30, 2008 and 2007 were 11.7% and 22.7%, respectively.

**Net Earnings**

Our net earnings for the nine-month period ended September 30, 2008 were \$15,798,000, or \$0.38 per diluted common share based upon 41.3 million diluted common shares outstanding, as compared to net earnings for the nine-month period ended September 30, 2007 of \$9,067,000, or \$0.31 per diluted common share based upon 29.2 million diluted common shares outstanding. The diluted earnings per share for 2008 were unfavorably impacted by a significant increase in diluted shares outstanding as a result of (i) warrants and options becoming more dilutive due to a significant increase in the market price of the Company's common stock, and (ii) the exercise of substantially all of the Company's warrants in late 2007. Net earnings improved by \$6,731,000 or 74.2%, which was principally due to an increase in CFR, an increase in gross profit and an income tax benefit, partially offset by higher SG&A expenses as a result of our overall growth, an increase in stock-based compensation expense and the income tax charge related to the 2006 cash-to-accrual adjustment.

**Liquidity and Capital Resources**

The Company has historically funded its business activities with cash flow from operations and borrowings under credit facilities.

**Credit Facilities**

Prior to October 31, 2008, we were a party to a loan and security agreement with Bank of America, which provided for up to \$35,000,000 to be made available to us on a revolving basis. On October 31, 2008, the loan and security agreement was amended (the "Amended Credit Facility"). The Amended Credit Facility provides for borrowing of up to \$60,000,000 and for a letter of credit sub-facility of \$20,000,000. The Amended Credit Facility is secured by substantially all of our and PCI's assets, including, without limitation, our accounts receivable, equipment, securities, financial assets and the proceeds of the foregoing, as well as by a pledge of 66.67% of the outstanding capital stock of the following subsidiaries: Hill International S.A., Hill International (UK) Ltd., Hill International (Middle East) Ltd. and James R. Knowles (Holdings) Ltd.

The Amended Credit Facility expires on October 31, 2011. The Amended Credit Facility provides for LIBOR loans and prime rate loans, payable at margins above either Bank of America's prime rate or LIBOR based on the Company's ratio of total debt to EBITDA ranging from 125 to 250 basis points above prime or above LIBOR. At October 31, 2008, the applicable margins were 175 basis points above LaSalle's prime rate and 175 basis points above LIBOR. The Amended Credit Facility contains covenants with respect to our minimum net worth, total debt to EBITDA ratios, fixed charge coverage ratios and billed accounts receivable to total debt ratios, as well as other financial covenants and certain restrictions on the incurrence of debt, on the making of

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investments, on the payment of dividends, on transactions with affiliates and other affirmative and negative covenants and events of default customary for facilities of its type. At October 31, 2008, there were \$9,500,000 of outstanding borrowings under the Amended Credit Facility, and the Company had \$9,675,000 in outstanding letters of credit which further reduced availability under the Amended Credit Facility.

We currently have three additional credit facilities with international financial institutions as follows:

- A credit facility with a bank in the Middle East for 11,500,000 AED (\$3,132,000 at September 30, 2008) collateralized by certain overseas receivables. The interest rate on that facility is the three-month Emirates InterBank Offer Rate (“EIBOR”), which at September 30, 2008 was 4.0%, plus 2.0%. At September 30, 2008, there were no outstanding borrowings under this facility which expires on December 24, 2008.
- A credit facility with a European Bank for €1,000,000 (\$1,437,000 at September 30, 2008) secured by receivables from one specific project. The interest rate on this facility is bank prime, which at September 30, 2008 was 7.50%, plus 2.5%. At September 30, 2008, we had no borrowings under this facility which expires on April 30, 2009.
- The Company also maintains an unsecured credit facility with a bank in Spain for €750,000 (\$1,078,000 at September 30, 2008). The interest rate on that facility is the three month EURIBOR rate which at September 30, 2008 was 6.03%, plus 0.75%. At September 30, 2008 there were no outstanding borrowings under this facility which expires on December 18, 2008.

## **Acquisitions**

### ***Chitester Management Systems, Inc.***

On October 22, 2008, the Company acquired all of the outstanding common stock of Chitester Management Systems, Inc. (“Chitester”), a firm that provides construction claims and dispute resolution services nationally. Chitester, which has 14 employees, is based in Tampa, Florida and has an additional office in Westmont, New Jersey. Total consideration amounted to \$1,300,000 consisting of a cash payment of \$600,000 on the date of closing plus contingent consideration amounting to \$700,000 payable in shares of the Company’s common stock. The contingent consideration has been withheld for a period of not less than one year as a reserve against indemnification claims. On October 22, 2009, Hill will pay to the sellers the difference, if any, between \$700,000 and the amount of any unresolved indemnification claims in shares of Hill common stock valued at the average closing price of the Company’s common stock for the ten-day period which ended on October 17, 2008. When all such claims have been resolved, Hill will pay the balance, if any, between the unpaid contingent consideration balance and the amount of all resolved indemnification claims in shares of Hill common stock valued at the average closing price of the Company’s common stock for the ten-day period which ended on October 17, 2008.

### ***PCI Group, LLC***

On July 31, 2008, Hill purchased PCI Group, LLC (“PCI”), a firm that provides scheduling, construction claims, project management support, and software sales and support services throughout the western United States. PCI, which has about 40 employees, is based in Las Vegas and has additional offices in Phoenix, Sacramento, Seattle and Dallas. The purchase price was \$6,400,000 consisting of \$4,100,000 in cash plus shares of the Company’s common stock valued at \$2,300,000. At closing, 82,436 shares of common stock, representing \$1,300,000 based on the closing price of the Company’s common stock on July 28, 2008, were issued to the sellers. The remaining \$1,000,000 is contingent consideration and is being withheld for a period of not less than one year as a reserve against indemnification claims. On July 31, 2009, Hill will pay to the sellers the difference, if any, between \$1,000,000 and the amount of any unresolved indemnification claims in shares of Hill common stock valued at the closing price of such shares on July 28, 2008. When all such claims have been resolved, Hill will pay the balance, if any, between the unpaid indemnification reserve and the amount of all resolved indemnification claims in shares of Hill common stock valued at the closing price of such shares on July 28, 2008.

### ***Euromost Polska Sp. z o.o***

On May 27, 2008, Hill International S.A., the Company’s wholly-owned subsidiary, acquired all of the outstanding capital stock of Euromost Polska Sp. z o.o (“Euromost”), a Warsaw-headquartered firm, with about 130 employees, that provides project management and other construction consulting services throughout Poland. The consideration paid by Hill International S.A. consisted of cash amounting to €10,850,000 (\$17,063,000) and a note amounting to €500,000 (\$786,000) payable on June 17, 2009. The note is subject to

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reduction to satisfy any of the sellers' indemnification obligations. The sellers may receive additional consideration of up to €5,350,000 (\$8,413,000) under an earn-out arrangement payable at the rate of €2,775,000 (\$4,364,000) in 2009 and €2,575,000 (\$4,049,000) in 2010 based on the future financial performance of Euromost for the years ending December 31, 2008 and 2009, respectively.

### ***Gerens Management Group, S.A.***

On February 15, 2008, Hill International S.A., our wholly-owned subsidiary, acquired 60% of the outstanding capital stock of Gerens Management Group, S.A. ("Gerens"), a Spanish-headquartered firm that provides project management services on major construction projects throughout Spain as well as in Western Europe and Latin America. The consideration paid by Hill International S.A. was €10,800,000 (\$15,981,000) in cash.

In connection with the acquisition, Gerens' shareholders, including Hill International S.A., entered into an agreement whereby the minority shareholders have the right to compel Hill International S.A. to purchase any or all of their shares during the period from March 31, 2010 to March 31, 2020. Hill International S.A. also has the right to compel the minority shareholders to sell any or all of their shares during the period from March 31, 2011 to March 31, 2021. The purchase price for such shares shall be the greater of (a) €18,000,000 increased by the General Price Index (capped at 3.5% per annum) or (b) ten times the company's earnings before interest and income taxes for the prior fiscal year, multiplied by a percentage which the shares to be purchased bear to the total number of shares outstanding at the time of the purchase. Such amount may be increased by increases in equity subsequent to the acquisition date, and can be paid in cash or shares of our common stock at the option of the sellers.

### ***John Shreeves Holdings Ltd.***

On January 4, 2008, Hill International (UK) Ltd., our wholly-owned subsidiary, acquired John Shreeves Holdings Ltd. and its operating subsidiary John Shreeves & Partners Ltd. (collectively "Shreeves"), a London-based firm that provides project management and cost consultancy services on primarily private-sector projects throughout the United Kingdom. Total consideration amounted to £1,850,000 (\$3,700,000) consisting of a cash payment of £1,650,000 (\$3,300,000) on the date of closing and a cash payment of £200,000 (\$400,000) payable six months after the closing date.

### **Additional Capital Requirements**

Due to our recent accelerated growth, we may experience lags between our receipt of fees from our clients and our payment of our costs. In order to continue our growth, and in light of the cash obligations described above, we have entered into an amended credit agreement that allows for borrowings up to \$60,000,000 with Bank of America. However, we may seek additional debt financing beyond this amount.

### **Sources of Additional Capital**

At September 30, 2008, our cash and cash equivalents amounted to approximately \$26,241,000. We cannot provide any assurance that other sources of financing will be available, or if available, that the financing will be on terms acceptable to us.

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**Cash Flow Activity during the Nine Months Ended September 30, 2008**

For the nine months ended September 30, 2008, our cash decreased by \$39,887,000 to \$26,241,000. Cash provided by operations was \$2,133,000, cash used in investing activities was \$45,858,000 and cash provided by financing activities was \$4,111,000. We also experienced a decrease in cash of \$273,000 from the effect of foreign currency exchange rate fluctuations.

***Operating Activities***

Net cash provided by operating activities for the nine months ended September 30, 2008 was \$2,133,000. Cash provided by operations is attributable to net income of \$15,798,000 for the period adjusted by non-cash items included in net income and working capital changes such as:

- depreciation and amortization of \$4,248,000;
- bad debt expense of \$830,000;
- equity in earnings of affiliates of (\$2,994,000);
- a deferred tax provision of \$1,744,000;
- stock based compensation expense of \$1,932,000.

Working capital changes which increased cash provided from operations included the following:

- a decrease in accounts receivable - affiliates of \$130,000 due to the timing of collections from SBH and Hill TMG;
- an increase in other current liabilities of \$3,600,000 primarily due to the growth of business and the timing of payments relating to contracts.

Working capital changes which decreased cash provided from operations included the following:

- an increase in accounts receivable of \$12,974,000 due to increased revenue as a result of organic growth and acquisitions; the increase in accounts receivable results in an ending balance that approximates the average revenue per quarter;
- an increase in other assets of \$3,466,000 primarily due to the acquisition of partnership interests;
- an increase in prepaid and other current assets of \$2,220,000 primarily due to the timing of payments for various selling, general and administrative expenses;
- decreases in accounts payable and accrued expenses of \$1,119,000, principally due to the reversal of a legal liability claim accrued in the Wartsila matter;
- decreases in income taxes payable of \$2,569,000 due primarily to the Company recognizing a tax benefit due to the expirations of statutes upon the filing of certain income tax returns;
- a decrease in deferred revenue of \$1,735,000 primarily due to the timing of work performed on projects in Europe.

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### ***Investing Activities***

Net cash used in investing activities was \$45,858,000. We spent \$6,288,000 to purchase computers, office equipment, furniture and fixtures and used \$41,270,000, net of cash acquired, on the Gerens, Shreeves, Euromost and PCI acquisitions. We also received \$1,700,000 as distributions from SBH.

### ***Financing Activities***

Net cash provided by financing activities was \$4,111,000. We received \$5,270,000 in net borrowings under our credit facilities and we also received \$560,000 from the exercise of stock options and purchases under our Employee Stock Purchase Plan. We made payments on notes payable amounting to \$758,000 and on our capital leases amounting to \$88,000. Due to bank decreased \$873,000 due to the timing of certain payments which were disbursed but not immediately funded by the bank.

### **Recent Accounting Pronouncements**

#### ***FASB Staff Position No. 157-1***

In February 2008, the FASB issued FASB Staff Position (“FSP”) No. 157-1, *Application of FASB Statement No. 157 to FASB Statement No. 13 and Its Related Interpretive Accounting Pronouncements That Address Leasing Transactions*, which became effective for the Company on January 1, 2008. This FSP excludes FASB Statement No. 13, *Accounting for Leases*, and its related interpretive accounting pronouncements from the provisions of SFAS No. 157. Implementation of this standard did not have a material effect on our financial statements.

#### ***FASB Staff Position No. 157-2***

In February 2008, the FASB issued FSP No. 157-2, *Effective Date of FASB Statement No. 157*, which delays the Company’s January 1, 2008 effective date of SFAS No. 157 for all nonfinancial assets and nonfinancial liabilities, except those recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), until January 1, 2009. Implementation of this standard is not expected to have a material effect on our financial statements.

#### ***FASB Staff Position No. 157-3***

In October 2008, the FASB issued FSP No. 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active*, which clarifies the application of SFAS No. 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP No. 157-3 became effective on October 10, 2008. Implementation of this standard is not expected to have a material effect on our financial statements.

#### ***FASB Statement No. 159***

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities—Including an amendment of FASB Statement No. 115*, which became effective for the company on January 1, 2008. This standard permits companies to choose to measure many financial instruments and certain other items at fair value and report unrealized gains and losses in earnings. Such accounting is optional and is generally to be applied instrument by instrument. Implementation of SFAS No. 159 did not have a material effect on our financial statements.

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### ***FASB Statement No. 141 (revised 2007)***

In December 2007, the FASB issued SFAS No. 141(revised 2007), *Business Combinations*, which will become effective for business combination transactions having an acquisition date on or after January 1, 2009. This standard requires the acquiring entity in a business combination to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date to be measured at their respective fair values. The Statement requires acquisition-related costs, as well as restructuring costs the acquirer expects to incur for which it is not obligated at acquisition date, to be recorded against income rather than included in purchase-price determination. It also requires recognition of contingent arrangements at their acquisition-date fair values, with subsequent changes in fair value generally reflected in income. Because this standard is generally applied prospectively, the effect of adoption on the Company's financial statements will depend primarily on specific transactions, if any, completed after 2008. Management is currently evaluating the effects that SFAS No. 141(R) is likely to have on potential post-2008 transactions.

### ***FASB Statement No. 160***

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51*, which will become effective for the Company January 1, 2009, with retroactive adoption of the Statement's presentation and disclosure requirements for existing minority interests. This standard will require ownership interests in subsidiaries held by parties other than the parent to be presented within the equity section of the consolidated balance sheet but separate from the parent's equity. It will also require the amount of consolidated net income attributable to the parent and the noncontrolling interest to be clearly identified and presented on the face of the consolidated income statement. Certain changes in a parent's ownership interest are to be accounted for as equity transactions and when a subsidiary is deconsolidated, any noncontrolling equity investment in the former subsidiary is to be initially measured at fair value. We do not anticipate the implementation of SFAS No. 160 will significantly change the presentation of our consolidated income statement or consolidated balance sheet.

### ***Staff Accounting Bulletin No. 110***

In December 2007, the SEC released Staff Accounting Bulletin ("SAB") No. 110 which indicates that the staff will continue to accept, under certain circumstances, the use of the simplified method in developing an estimate of the expected term for "plain vanilla" options in accordance with SFAS No. 123(R), *Share-Based Payment*. The Company has no historical data on which to base its estimate (see Note 14 to the Company's consolidated financial statements), and, accordingly, it will continue to use the simplified method until such historical data becomes available.

### **Quarterly Fluctuations**

Our operating results vary from period to period as a result of the timing of projects and the growth of our business. We do not believe that our business is seasonal.

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**Backlog**

We believe a strong indicator of our future performance is our backlog of uncompleted projects under contract or awarded. Our backlog represents management's estimate of the amount of contracts and awards in hand that we expect to result in future consulting fees. Project management backlog is evaluated by management, on a project-by-project basis and is reported for each period shown based upon the binding nature of the underlying contract, commitment or letter of intent, and other factors, including the economic, financial and regulatory viability of the project and the likelihood of the contract being extended, renewed or cancelled. Construction claims backlog is based largely on management's estimates of future revenue based on known construction claims assignments and historical results for new work. Because a significant number of construction claims may be awarded and completed within the same period, our actual construction claims revenue has historically exceeded backlog by a significant amount.

Our backlog is important to us in anticipating and planning for our operational needs. Backlog is not a measure defined in generally accepted accounting principles, and our methodology for determining backlog may not be comparable to the methodology used by other companies in determining their backlog.

At September 30, 2008, our backlog was approximately \$667,000,000 compared to approximately \$606,000,000 at June 30, 2008. We estimate that approximately \$312,000,000, or 47.0%, of the backlog at September 30, 2008 will be recognized during the twelve months subsequent to September 30, 2008.

The schedule below includes backlog under two categories: (1) contracts for which work authorizations have been or are expected to be received on a time and material basis, fixed-price basis and not-to-exceed projects that are well defined and (2) contracts awarded to the company where some or all of the work has not yet been authorized. As of September 30, 2008, approximately \$496,000,000 or 74.4%, of our backlog was in category (1) and approximately \$171,000,000 or 25.6%, of our backlog was in category (2). We do not track whether the public sector contracts included in our backlog are fully funded, incrementally funded, or unfunded.

Included in category (2) of our backlog is the maximum amount of all indefinite delivery/indefinite quantity ("ID/IQ"), or task order contracts, or a lesser amount if we do not reasonably expect task orders to be issued for the maximum amount of such contracts. Also included in category (2) of our backlog is the amount of anticipated revenues in option years beyond the base term of our contracts if we reasonably expect our clients to exercise such option years. Although backlog reflects business that we consider to be firm, cancellations or scope adjustments may occur. Further, substantially all of our contracts with our clients may be terminated at will, in which case the client would only be obligated to us for services provided through the termination date. The impact of terminations and modifications on our realization of revenues from our backlog has not been significant. Furthermore, reductions of our backlog as a result of contract terminations and modifications may be more than offset by additions to the backlog.

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We adjust backlog to reflect project cancellations, deferrals and revisions in scope and cost (both upward and downward) known at the reporting date; however, future contract modifications or cancellations may increase or reduce backlog and future revenue.

*In thousands*

	<u>Total Backlog</u>		<u>12 Month Backlog</u>	
	<u>\$</u>	<u>%</u>	<u>\$</u>	<u>%</u>
<b>As of September 30, 2008:</b>				
<b>Project Management</b>	<b>\$617,000</b>	<b>92.5%</b>	<b>\$271,000</b>	<b>87.0%</b>
<b>Construction Claims</b>	<b>50,000</b>	<b>7.5</b>	<b>41,000</b>	<b>13.0</b>
<b>Total</b>	<b><u>\$667,000</u></b>	<b><u>100.0%</u></b>	<b><u>\$312,000</u></b>	<b><u>100.0%</u></b>
<b>As of June 30, 2008:</b>				
Project Management	\$527,000	87.0%	\$233,000	77.4%
Construction Claims	79,000	13.0	68,000	22.6
Total	<u>\$606,000</u>	<u>100.0%</u>	<u>\$301,000</u>	<u>100.0%</u>
<b>As of December 31, 2007:</b>				
Project Management	\$382,000	91.8%	\$172,000	87.8%
Construction Claims	34,000	8.2	24,000	12.2
Total	<u>\$416,000</u>	<u>100.0%</u>	<u>\$196,000</u>	<u>100.0%</u>

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Refer to the Company's Annual Report on Form 10-K for the year ended December 30, 2007 for a complete discussion of the Company's market risk. There have been no material changes to the market risk information included in the Company's Annual Report on Form 10-K for the year December 30, 2007.

### **Item 4. Controls and Procedures**

An evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report. Based on that evaluation, our management, including our chief executive officer and chief financial officer, concluded that, as of September 30, 2008, our disclosure controls and procedures were effective. During the third quarter ended September 30, 2008, there were no changes in our internal control over financial reporting that materially affected, or were reasonably likely to materially affect, our internal control over financial reporting.

## Part II - Other Information

### Item 1. Legal Proceedings

#### Litigation

On September 23, 1996, William Hughes General Contractors, Inc. (“Hughes”) filed a complaint in the Superior Court of New Jersey, Law Division, Gloucester County, against the Monroe Township Board of Education, the Company and other parties, alleging breach of contract and other causes of action in connection with its performance of a construction project for Monroe Township, seeking in excess of \$3,500,000 in damages. Monroe Township, which had terminated Hughes from the construction project prior to the commencement of the litigation on the basis of Hughes’ performance, made a cross claim against the Company and other parties for contribution and indemnification. Monroe Township is seeking approximately \$89,000 in damages from the Company, in addition to an indemnification for Hughes’ claims. In relation to the Hughes claims, a claim was made against the Company by Fidelity and Deposit Company of Maryland (“F&D”). F&D is claiming damages in the range of \$425,000 to \$470,000. The F&D claim is being defended by the New Jersey Professional Liability Insurance Guarantee Association (“NJPLIGA”) and losses are covered up to \$300,000. The Company believes that the claims of Hughes, Monroe Township and F&D are without merit and, based on the Company’s current understanding and evaluation of the relevant facts and circumstances, no accruals have been made for any of these claims because the Company considers the chance of loss to be remote.

On September 22, 1999, Wartsila NSD North America, Inc. filed a complaint against the Company in the United States District Court for the District of New Jersey. Wartsila alleged negligence, breach of contract and fraud against the Company in connection with plaintiff’s hiring of a former Company employee and sought damages in excess of \$7,300,000. A jury verdict was rendered on March 6, 2006. The jury found that the Company was negligent and breached the contract with plaintiff but that the Company did not commit fraud. The jury awarded damages of approximately \$2,000,000 plus interest. The Company filed a Motion to Mold the Verdict and to Enter Judgment consistent with the parties’ contract which contains a limitation of liability clause which limits the Company’s liability, absent fraud, to direct damages. In connection with the Arpeggio and Hill merger, stockholders of the pre-merger Hill International, Inc. have escrowed a total of 1,450,000 shares of the Company’s stock to satisfy non-tax indemnification claims by the Company arising out of this and certain other matters (see below). Liability in this matter, if any, will ultimately be satisfied from such escrowed shares under the terms of an escrow agreement. Following the satisfaction of its indemnification claims arising out of this matter, the Company intends to maintain any such shares as treasury stock. On September 28, 2006 the Court denied the Company’s motion and the Company subsequently filed a Notice of Appeal on July 26, 2006 with the Third Circuit Court of Appeals. Oral argument occurred on April 16, 2008. On June 20, 2008 the Third Circuit Court of Appeals vacated the damages award and remanded the case for a retrial on damages only and further ordered that damages are limited to the amount Wartsila paid the Company for the services of the former Company employee, an immaterial amount.

On May 23, 2007, the Company filed a Demand for Arbitration with the American Arbitration Association alleging breach of contract, breach of the covenant of good faith and fair dealing, unjust enrichment and/or fraudulent inducement against Bachmann Springs Holdings, LLC and Thomas Bachmann (hereinafter, collectively “Bachmann”). The Company was hired by Bachmann to provide professional support services and was demanding payment of invoices in the amount of \$634,904. On October 17, 2007, Bachmann filed a counterclaim with the American Arbitration Association alleging fraud and breach of contract and seeking damages in the amount of \$8,600,000. The matter was settled on June 12, 2008 wherein Bachmann agreed to pay the Company \$500,000 within 90 days after the settlement date, \$700,000 within 150 days or \$800,000 thereafter. As of November 5, 2008, the Company has not received any payments from Bachmann.

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General Litigation

From time to time, the Company is a defendant or plaintiff in various legal actions which arise in the normal course of business. As such the Company is required to assess the likelihood of any adverse outcomes to these matters as well as potential ranges of probable losses. A determination of the amount of the provision required for these commitments and contingencies, if any, which would be charged to earnings, is made after careful analysis of each matter. The provision may change in the future due to new developments or changes in circumstances. Changes in the provision could increase or decrease the Company's earnings in the period the changes are made. In the opinion of management, after consultation with legal counsel, the ultimate resolution of these matters will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

**Item 1A. Risk Factors**

There has been no material changes pertaining to risk factors discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007.

**Item 2. Unregistered Sales of Equity Securities and Use of Funds**

None.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

None.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

- 31.1 Chief Executive Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Chief Financial Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Irvin E. Richter, Chief Executive Officer of Hill International, Inc., pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of John Fanelli III, Chief Financial Officer of Hill International, Inc., pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Hill International, Inc.**

Dated: November 7, 2008

By: /s/ Irvin E. Richter  
Irvin E. Richter  
Chairman and Chief Executive Officer  
(Duly Authorized Officer)

Dated: November 7, 2008

By: /s/ John Fanelli III  
John Fanelli III  
Senior Vice President and  
Chief Financial Officer

Hill International, Inc.

Certification of Chief Executive Officer

I, Irvin E. Richter, certify that:

1. I have reviewed this quarterly Report on Form 10-Q of Hill International, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), for the registrant and have:
  - a. Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures; and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over reporting.

/s/ Irvin E. Richter  
\_\_\_\_\_  
Irvin E. Richter  
Chief Executive Officer

Dated: November 7, 2008

Hill International, Inc.

Certification of Senior Vice President and Chief Financial Officer

I, John Fanelli III, certify that:

1. I have reviewed this quarterly Report on Form 10-Q of Hill International, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), for the registrant and have:
  - a. Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures; and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over reporting.

/s/ John Fanelli III  
\_\_\_\_\_  
John Fanelli III  
Chief Financial Officer

Dated: November 7, 2008

**CERTIFICATION PURSUANT TO  
18 U. S. C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Hill International, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2008 (the "Report"), I, Irvin E. Richter, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Irvin E. Richter

Irvin E. Richter  
Chairman and Chief Executive Officer

Dated: November 7, 2008

**CERTIFICATION PURSUANT TO  
18 U. S. C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Hill International, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2008 (the "Report"), I, John Fanelli III, Senior Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ John Fanelli III

John Fanelli III  
Senior Vice President and  
Chief Financial Officer

Dated: November 7, 2008